

Fourth Quarter 2022 Financial Results

February 7, 2023

Forward-Looking Statements and Non-GAAP Financial Measures

Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding anticipated organic revenue growth, adjusted earnings per share, adjusted earnings per share growth, free cash flow, adjusted operating margin, adjusted operating margin expansion and other statements regarding our future financial performance. Statements can generally be identified as forward-looking because they include words such as “believes,” “anticipates,” “expects,” “could,” “should,” or words of similar meaning. Statements that describe the company’s future plans, objectives or goals are also forward-looking statements. Forward-looking statements are subject to assumptions, risks and uncertainties that may cause actual results to differ materially from those contemplated by such forward-looking statements. The factors that could cause the company’s actual results to differ materially include, among others, the following, the company’s ability to compete effectively against new and existing competitors and to continue to introduce competitive new products and services on a timely, cost-effective basis; changes in customer demand for the company’s products and services; the ability of the company’s technology to keep pace with a rapidly evolving marketplace; the success of the company’s merchant alliances, some of which are not controlled by the company; the continuing impact of the COVID-19 pandemic on the company’s employees, clients, vendors, supply chain, operations and sales; the impact of a security breach or operational failure on the company’s business, including disruptions caused by other participants in the global financial system; losses due to chargebacks, refunds or returns as a result of fraud or the failure of the company’s vendors and merchants to satisfy their obligations; changes in local, regional, national and international economic or political conditions, including those resulting from heightened inflation, rising interest rates, a recession, or intensified international hostilities, and the impact they may have on the company and its customers; the effect of proposed and enacted legislative and regulatory actions affecting the company or the financial services industry as a whole; the company’s ability to comply with government regulations and applicable card association and network rules; the protection and validity of intellectual property rights; the outcome of pending and future litigation and governmental proceedings; the company’s ability to successfully identify, complete and integrate acquisitions, and to realize the anticipated benefits associated with the same; the impact of the company’s strategic initiatives; the company’s ability to attract and retain key personnel; volatility and disruptions in financial markets that may impact the company’s ability to access preferred sources of financing and the terms on which the company is able to obtain financing or increase its costs of borrowing; adverse impacts from currency exchange rates or currency controls; changes in corporate tax and interest rates; and other factors included in “Risk Factors” in the company’s Annual Report on Form 10-K for the year ended December 31, 2021, and in other documents that the company files with the Securities and Exchange Commission, which are available at <http://www.sec.gov>. You should consider these factors carefully in evaluating forward-looking statements and are cautioned not to place undue reliance on such statements. The company assumes no obligation to update any forward-looking statements, which speak only as of the date of this presentation.

Use of Non-GAAP Financial Measures

This presentation includes unaudited non-GAAP financial measures. Additional information about these measures, reconciliations to the nearest GAAP financial measures and additional information about the basis of the presentation of our fourth quarter and full year financial results are provided in the appendix to this presentation.

Fourth Quarter and Full-Year Highlights

- Adjusted Revenue of \$4.4 billion, up 8% for the quarter
- Organic Revenue Growth of 12% for the quarter and 11% for the full year
- Adjusted Earnings Per Share of \$1.91, up 22% for the quarter and \$6.49, up 16% for the full year
- Expanded Adjusted Operating Margin in the quarter by 360bps and 400bps sequentially, to 39.2%
- Free Cash Flow of \$1.4 billion for the quarter and \$3.5 billion for the full year
- Lowered debt to adjusted EBITDA ratio to 2.8x

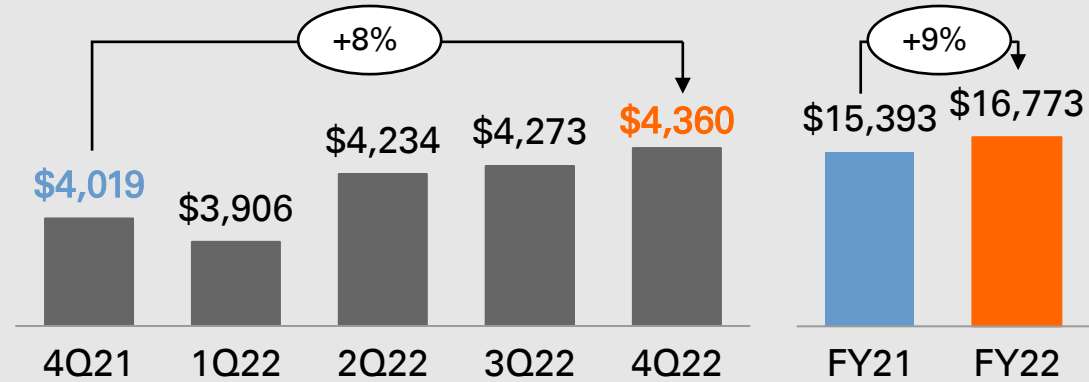
- Signed 2 large credit processing deals: Target's RedCard program and Canada's Desjardins Group
- Returned \$750 million to shareholders through share repurchase in the quarter, and \$2.5 billion for the full year
- Adjusted 2022 EPS includes a headwind of \$0.25 from foreign currency
- Deployed \$1 billion on acquisitions in 2022, including Merchant One and Yacaré in the quarter
- Recently named a *Fortune*® World's Most Admired Company™ for the 12th time in the past 15 years

See appendix for information regarding non-GAAP financial measures. All comparisons throughout this presentation are year-over-year, unless otherwise noted.

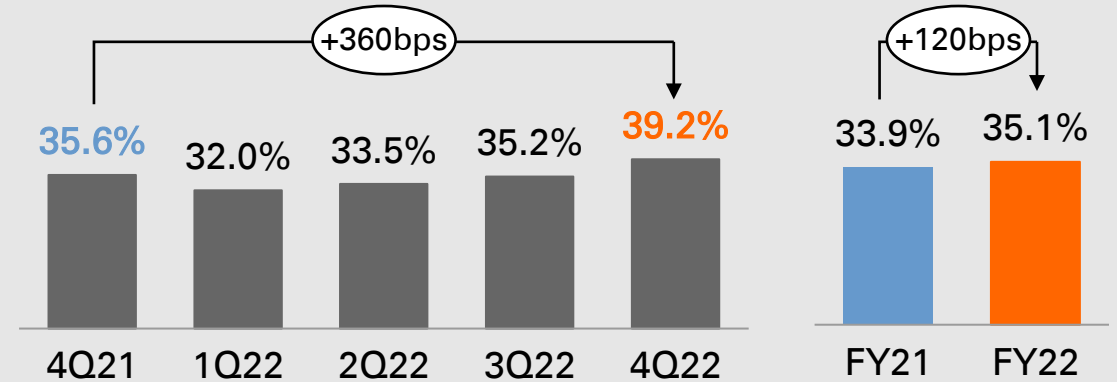
Financial Metric Dashboard

Organic Growth: 4Q22 +12% | FY22 +11%

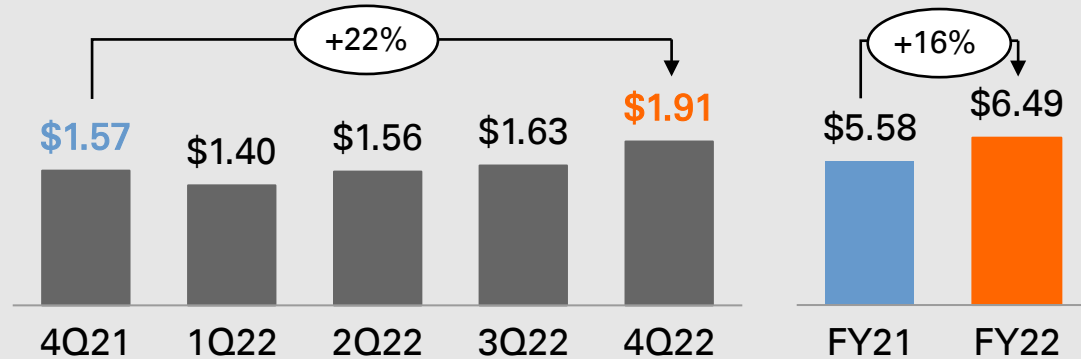
Adjusted Revenue



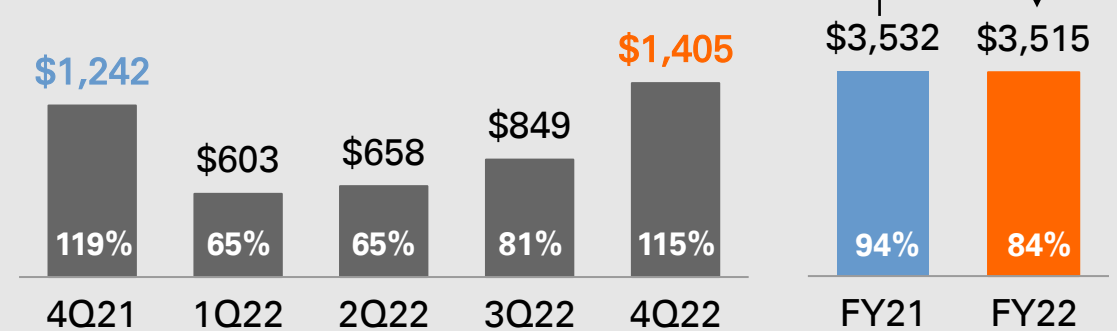
Adjusted Operating Margin %



Adjusted EPS



Free Cash Flow % conversion



\$ in millions, except per share amounts, unaudited. See Appendix for information regarding non-GAAP financial measures.

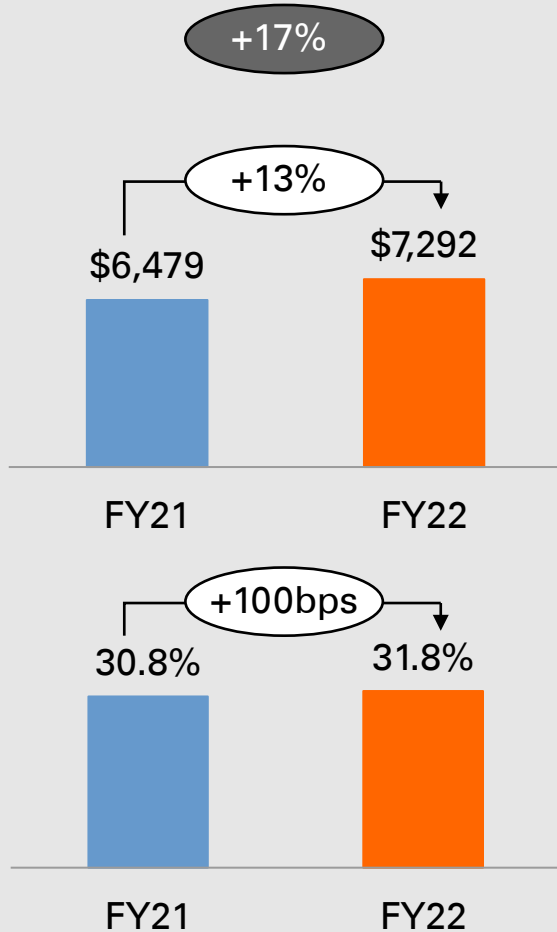
Full-Year Segment Metric Dashboard

Organic Growth

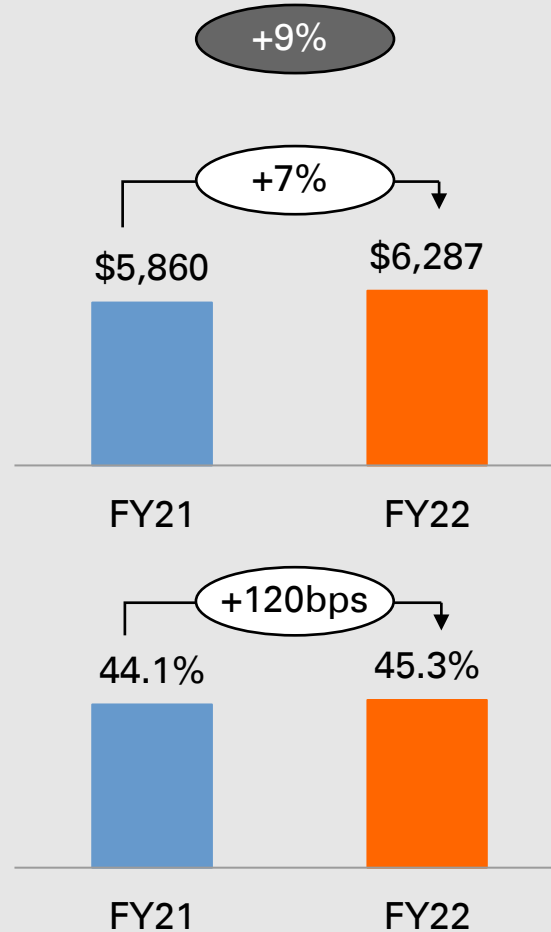
Adjusted Revenue

Adjusted Operating Margin

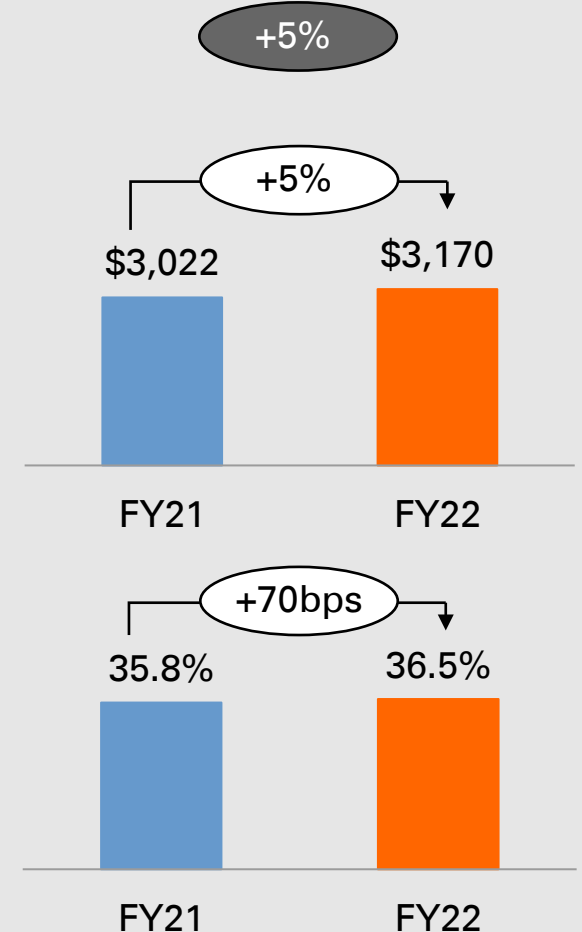
Merchant Acceptance



Payments and Network



Financial Technology

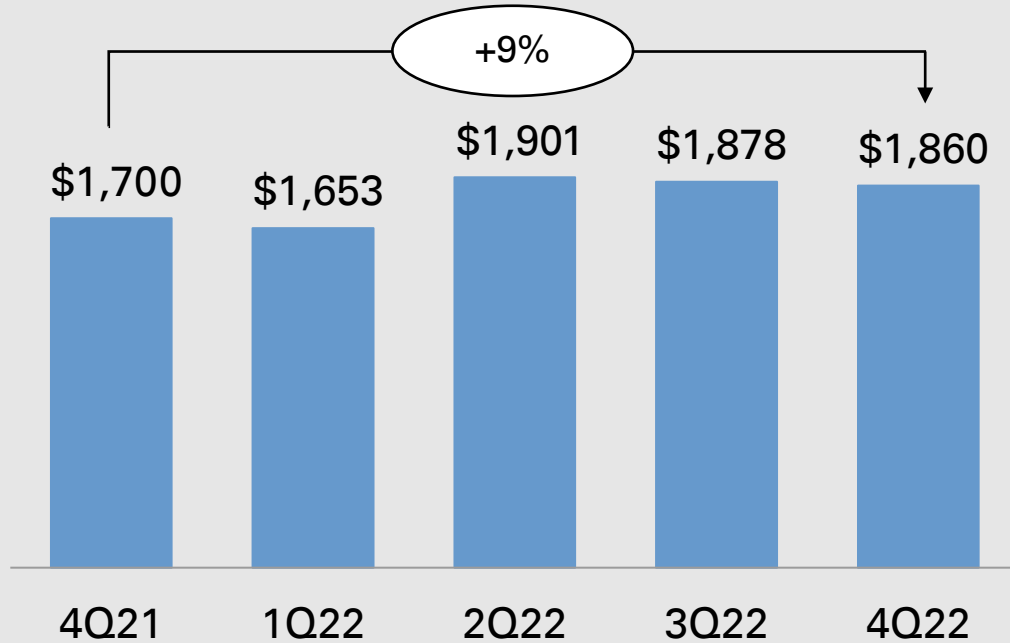


\$ in millions, unaudited. See Appendix for information regarding non-GAAP financial measures.

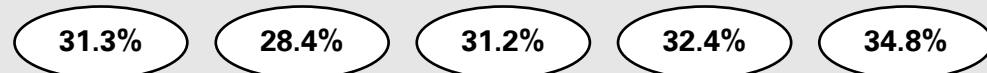
Merchant Acceptance Segment

Organic Growth: 4Q22 +16%

Adjusted Revenue



Adjusted Operating Margin



Margin:
4Q22: +350bps

Highlights

23%

Clover revenue growth in 4Q22

\$232 billion

Clover annualized GPV

15%

Carat revenue growth in 4Q22

6% and 3%

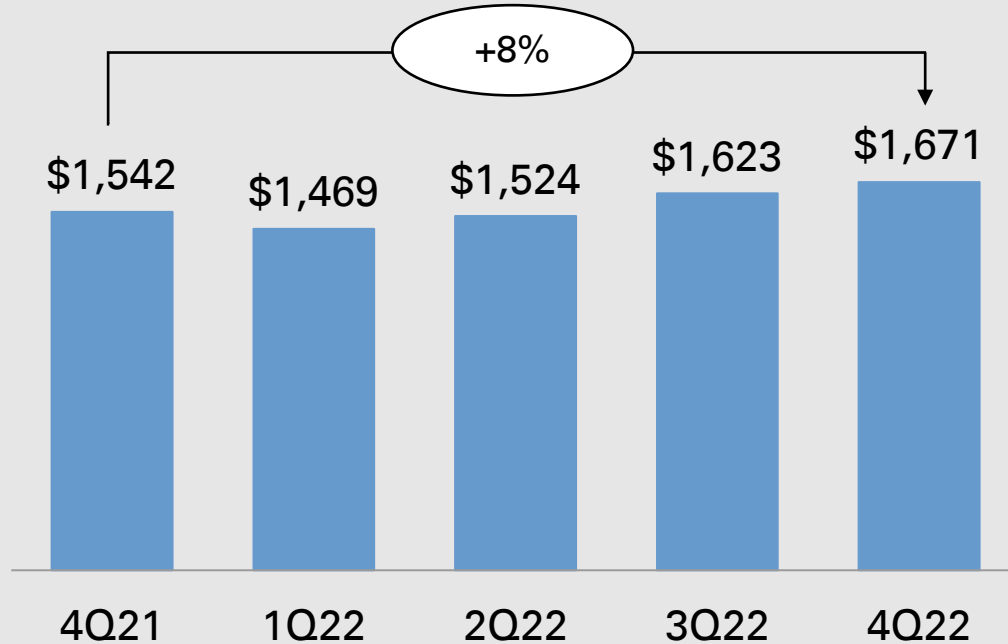
merchant volume and transaction growth, respectively, in 4Q22*

*Represents growth excluding the loss of a processing client; including the impact, 4Q22 merchant volume growth was 5% and transaction growth was 3%. \$ in millions, unaudited. "GPV" means gross payment volume. See Appendix for information regarding non-GAAP financial measures.

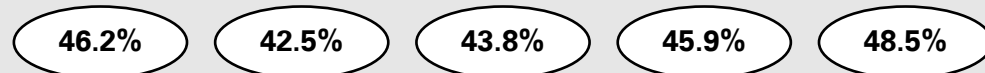
Payments and Network Segment

Organic Growth: 4Q22 +10%

Adjusted Revenue



Adjusted Operating Margin



Margin:
4Q22: +230bps

Highlights

17%

North America credit active account growth in 4Q22

27% and 37%

growth in Zelle® transactions and number of clients in 4Q22, respectively

Won 2 long-term contracts with State of California following Middle Class Tax Refund mandate in 4Q

Signed Target's RedCard program and Canada's Desjardins Group

\$ in millions, unaudited. See Appendix for information regarding non-GAAP financial measures.

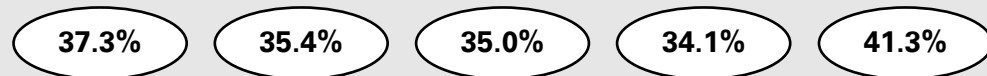
Financial Technology Segment

Organic Growth: 4Q22 +8%

Adjusted Revenue



Adjusted Operating Margin



Margin:
4Q22: +400bps

Highlights

14 core wins, including 8 competitive takeaways in 4Q

10 core account processing wins with assets >\$1B in 2022

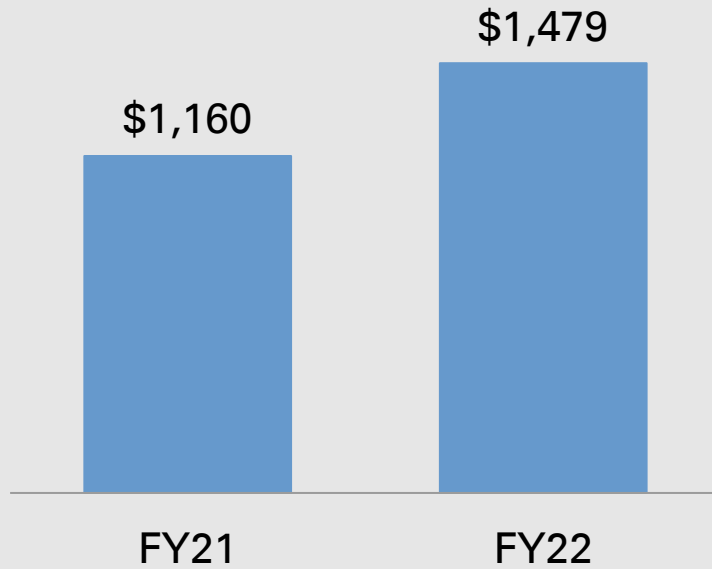
155 wins over the last 3 years, with revenue continuing to ramp in 2023 and beyond

\$ in millions, unaudited. See Appendix for information regarding non-GAAP financial measures.

Increasing Investments in Business and Strategic Allocation of Capital

Capital Expenditures

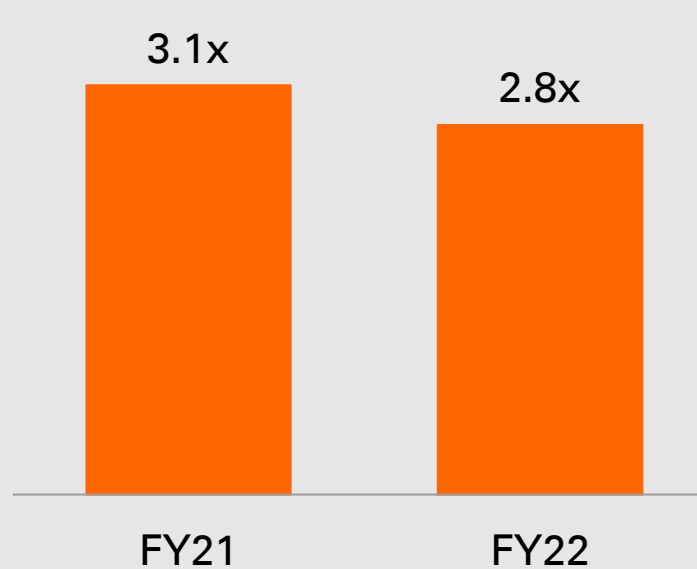
Investing in growth...



- Investing for innovation, new and existing client growth, and greater productivity
- In addition, invested \$1 billion on acquisitions

Debt to Adjusted EBITDA

while meeting debt commitments...



- Achieved target leverage below 3.0x
- Total debt of \$21.4 billion, 19% variable
- Strong balance sheet allows meaningful flexibility

Share Repurchases

and returning value to shareholders



- Over \$5 billion returned in the last two years
- 25.4 million shares repurchased for \$2.5 billion in 2022
- 17 million shares remain authorized

\$ in millions, unaudited. See appendix for information regarding non-GAAP financial measures.

2023 Performance Outlook

Key Financial Metrics

Guidance

Organic Revenue Growth

7% – 9%

Adjusted EPS

\$7.25 – \$7.40

(12% – 14% growth)

Other Financial Metrics

Adjusted Operating Margin Expansion

>125bps

Free Cash Flow

~\$3.8B

See Appendix for information regarding non-GAAP financial measures.

Appendix

Non-GAAP Financial Measures

Use of Non-GAAP Financial Measures

This presentation includes the following unaudited non-GAAP financial measures: “adjusted revenue,” “adjusted revenue growth,” “organic revenue,” “organic revenue growth,” “adjusted operating income,” “adjusted operating margin,” “adjusted operating margin expansion,” “adjusted net income,” “adjusted earnings per share,” “adjusted earnings per share growth,” “free cash flow,” “free cash flow conversion,” and “adjusted EBITDA.” Management believes that adjustments for certain non-cash or other items and the exclusion of certain pass-through revenue and expenses should enhance shareholders' ability to evaluate the company's performance, as such measures provide additional insights into the factors and trends affecting its business. Additional information about these measures and reconciliations to the nearest GAAP financial measures are provided in this appendix.

Forward-Looking Non-GAAP Financial Measures

Reconciliations of unaudited non-GAAP financial measures to the most comparable GAAP measures are included in this presentation, except for forward-looking measures where a reconciliation to the corresponding GAAP measures is not available due to the variability, complexity and limited visibility of these items that are excluded from the non-GAAP outlook measures. The company's forward-looking non-GAAP financial measures for 2023, including organic revenue growth, adjusted earnings per share, adjusted operating margin expansion, and free cash flow, are designed to enhance shareholders' ability to evaluate the company's performance by excluding certain items to focus on factors and trends affecting its business. The company's organic revenue growth outlook excludes the impact of foreign currency fluctuations, acquisitions, dispositions and the company's Output Solutions postage reimbursements. Estimates of these impacts and adjustments on a forward-looking basis are presented on page 26 and are subject to variability. The company's adjusted earnings per share and adjusted operating margin outlooks exclude certain non-cash or other items such as non-cash intangible asset amortization expense associated with acquisitions; non-cash impairment charges; net charges associated with debt financing activities; merger and integration costs; severance costs; gains or losses from the sale of businesses, certain assets and investments; and certain discrete tax benefits and expenses. The company's adjusted operating margin outlook also excludes the impact of the company's Output Solutions postage reimbursements. The company's free cash flow outlook includes, but is not limited to, capital expenditures, distributions paid to noncontrolling interests, and distributions from unconsolidated affiliates and excludes severance, merger and integration payments. The company estimates that amortization expense in 2023 with respect to acquired intangible assets will decrease approximately 10% compared to the amount incurred in 2022. Other adjustments to the company's financial measures that were incurred in 2022 are presented on the subsequent pages of this presentation; however, they are not necessarily indicative of adjustments that may be incurred throughout 2023 or beyond. Estimates of these impacts and adjustments on a forward-looking basis are not available due to the variability, complexity and limited visibility of these items.

4Q22 Revenue Details

	Merchant Acceptance	Payments and Network	Financial Technology	Corporate and Other	Total Company
GAAP revenue	\$1,860	\$1,665	\$823	\$283	\$4,631
Output solutions postage reimbursements	-	-	-	(277)	(277)
Deferred revenue adjustments	-	6	-	-	6
Adjusted revenue	\$1,860	\$1,671	\$823	\$6	\$4,360
Currency impact (FX)	75	26	2	-	103
Acquisitions and divestitures, net	(6)	-	(3)	(6)	(15)
Organic revenue	\$1,929	\$1,697	\$822	\$-	\$4,448

	Merchant Acceptance	Payments and Network	Financial Technology	Corporate and Other	Total Company
GAAP revenue growth	9%	8%	7%	N/M	9%
Adjusted revenue growth	9%	8%	7%	N/M	8%
Organic revenue growth	16%	10%	8%	N/M	12%

\$ in millions, unaudited. See page 12 for information regarding non-GAAP financial measures and pages 18-19 for related adjustments.
N/M: not meaningful for comparison

Adjusted Revenue and Adjusted Operating Income

Total Company

	4Q22	3Q22	2Q22	1Q22	4Q21	YTD22	YTD21
Revenue	\$ 4,631	\$ 4,518	\$ 4,450	\$ 4,138	\$ 4,257	\$ 17,737	\$ 16,226
Adjustments:							
Output Solutions postage reimbursements	(277)	(251)	(222)	(239)	(244)	(989)	(860)
Deferred revenue purchase accounting adjustments	6	6	6	7	6	25	27
Adjusted revenue	<u>\$ 4,360</u>	<u>\$ 4,273</u>	<u>\$ 4,234</u>	<u>\$ 3,906</u>	<u>\$ 4,019</u>	<u>\$ 16,773</u>	<u>\$ 15,393</u>
Operating income	\$ 1,179	\$ 855	\$ 860	\$ 846	\$ 533	\$ 3,740	\$ 2,288
Adjustments:							
Merger and integration costs ¹	58	54	39	22	382	173	861
Severance costs	75	35	47	52	43	209	81
Amortization of acquisition-related intangible assets	426	442	471	475	473	1,814	1,982
Net (gain) loss on sale of businesses and other assets	(27)	120	—	(147)	—	(54)	—
Adjusted operating income	<u>\$ 1,711</u>	<u>\$ 1,506</u>	<u>\$ 1,417</u>	<u>\$ 1,248</u>	<u>\$ 1,431</u>	<u>\$ 5,882</u>	<u>\$ 5,212</u>
Operating margin	25.5 %	18.9 %	19.3 %	20.5 %	12.5 %	21.1 %	14.1 %
Adjusted operating margin	39.2 %	35.2 %	33.5 %	32.0 %	35.6 %	35.1 %	33.9 %

\$ in millions, unaudited. Operating margin percentages are calculated using actual, unrounded amounts. See page 12 for information regarding non-GAAP financial measures.

¹ Includes the deferred revenue purchase accounting adjustments in the Payments segment.

Adjusted Revenue and Adjusted Operating Income by Segment

Merchant Acceptance Segment

	4Q22	3Q22	2Q22	1Q22	4Q21	YTD22	YTD21
Revenue	\$ 1,860	\$ 1,878	\$ 1,901	\$ 1,653	\$ 1,700	\$ 7,292	\$ 6,479
Operating income	\$ 648	\$ 610	\$ 593	\$ 470	\$ 533	\$ 2,321	\$ 1,996
Operating margin	34.8 %	32.4 %	31.2 %	28.4 %	31.3 %	31.8 %	30.8 %

\$ in millions, unaudited. Operating margin percentages are calculated using actual, unrounded amounts.

For all periods presented in the Merchant Acceptance segment, there were no adjustments to GAAP measures presented and thus the adjusted measures are equal to the GAAP measures presented.

See page 12 for information regarding non-GAAP financial measures.

Adjusted Revenue and Adjusted Operating Income by Segment

Payments and Network Segment

	4Q22	3Q22	2Q22	1Q22	4Q21	YTD22	YTD21
Revenue	\$ 1,665	\$ 1,617	\$ 1,518	\$ 1,462	\$ 1,536	\$ 6,262	\$ 5,833
Adjustments:							
Deferred revenue purchase accounting adjustments	6	6	6	7	6	25	27
Adjusted revenue	\$ 1,671	\$ 1,623	\$ 1,524	\$ 1,469	\$ 1,542	\$ 6,287	\$ 5,860
Operating income	\$ 805	\$ 738	\$ 662	\$ 618	\$ 707	\$ 2,823	\$ 2,557
Adjustments:							
Deferred revenue purchase accounting adjustments	6	6	6	7	6	25	27
Adjusted operating income	\$ 811	\$ 744	\$ 668	\$ 625	\$ 713	\$ 2,848	\$ 2,584
Operating margin	48.3 %	45.6 %	43.6 %	42.3 %	45.9 %	45.1 %	43.8 %
Adjusted operating margin	48.5 %	45.9 %	43.8 %	42.5 %	46.2 %	45.3 %	44.1 %

\$ in millions, unaudited. Operating margin percentages are calculated using actual, unrounded amounts.

See page 12 for information regarding non-GAAP financial measures.

Adjusted Revenue and Adjusted Operating Income by Segment

Financial Technology Segment

	4Q22	3Q22	2Q22	1Q22	4Q21	YTD22	YTD21
Revenue	\$ 823	\$ 766	\$ 803	\$ 778	\$ 771	\$ 3,170	\$ 3,022
Operating income	\$ 340	\$ 261	\$ 281	\$ 275	\$ 287	\$ 1,157	\$ 1,081
Operating margin	41.3 %	34.1 %	35.0 %	35.4 %	37.3 %	36.5 %	35.8 %

\$ in millions, unaudited. Operating margin percentages are calculated using actual, unrounded amounts.

For all periods presented in the Financial Technology segment, there were no adjustments to GAAP measures presented and thus the adjusted measures are equal to the GAAP measures presented.

See page 12 for information regarding non-GAAP financial measures.

Adjusted and Organic Revenue by Segment

	Three Months Ended December 31,			Year Ended December 31,		
	2022	2021	Growth	2022	2021	Growth
Total Company						
Revenue	\$ 4,631	\$ 4,257	9%	\$ 17,737	\$ 16,226	9%
Output Solutions postage reimbursements	(277)	(244)		(989)	(860)	
Deferred revenue purchase accounting adjustments	6	6		25	27	
Adjusted revenue	<u>\$ 4,360</u>	<u>\$ 4,019</u>	8%	<u>\$ 16,773</u>	<u>\$ 15,393</u>	9%
Currency impact	103	—		294	—	
Acquisition adjustments	(9)	—		(41)	—	
Divestiture adjustments	(6)	(44)		(24)	(107)	
Organic revenue ¹	<u>\$ 4,448</u>	<u>\$ 3,975</u>	12%	<u>\$ 17,002</u>	<u>\$ 15,286</u>	11%
Merchant Acceptance ²						
Revenue	<u>\$ 1,860</u>	<u>\$ 1,700</u>	9%	<u>\$ 7,292</u>	<u>\$ 6,479</u>	13%
Currency impact	75	—		211	—	
Acquisition adjustments	(6)	—		(32)	—	
Divestiture adjustments	—	(31)		—	(68)	
Organic revenue ¹	<u>\$ 1,929</u>	<u>\$ 1,669</u>	16%	<u>\$ 7,471</u>	<u>\$ 6,411</u>	17%
Financial Technology ²						
Revenue	<u>\$ 823</u>	<u>\$ 771</u>	7%	<u>\$ 3,170</u>	<u>\$ 3,022</u>	5%
Currency impact	2	—		10	—	
Acquisition adjustments	(3)	—		(9)	—	
Divestiture adjustments	—	(7)		—	(7)	
Organic revenue ¹	<u>\$ 822</u>	<u>\$ 764</u>	8%	<u>\$ 3,171</u>	<u>\$ 3,015</u>	5%

\$ in millions, unaudited. Revenue growth is calculated using actual, unrounded amounts.

Adjusted and Organic Revenue by Segment (cont.)

	Three Months Ended December 31,			Year Ended December 31,		
	2022	2021	Growth	2022	2021	Growth
Payments and Network						
Revenue	\$ 1,665	\$ 1,536	8%	\$ 6,262	\$ 5,833	7%
Deferred revenue purchase accounting adjustments	6	6		25	27	
Adjusted revenue	\$ 1,671	\$ 1,542	8%	\$ 6,287	\$ 5,860	7%
Currency impact	26	—		73	—	
Organic revenue ¹	\$ 1,697	\$ 1,542	10%	\$ 6,360	\$ 5,860	9%
Corporate and Other						
Revenue	\$ 283	\$ 250		\$ 1,013	\$ 892	
Output Solutions postage reimbursements	(277)	(244)		(989)	(860)	
Adjusted revenue	\$ 6	\$ 6		\$ 24	\$ 32	
Divestiture adjustments	(6)	(6)		(24)	(32)	
Organic revenue ¹	\$ —	\$ —		\$ —	\$ —	

\$ in millions, unaudited. Revenue growth is calculated using actual, unrounded amounts.
See page 12 for information regarding non-GAAP financial measures.

¹ Organic revenue growth is measured as the change in adjusted revenue (see pages 14-17) for the current period excluding the impact of foreign currency fluctuations and revenue attributable to acquisitions and dispositions, divided by adjusted revenue from the prior period excluding revenue attributable to dispositions. Currency impact is measured as the increase or decrease in adjusted revenue for the current period by applying prior period foreign currency exchange rates to present a constant currency comparison to prior periods.

² For all periods presented in the Merchant Acceptance and Financial Technology segments, there were no adjustments to the GAAP revenue presented and thus the adjusted revenue is equal to the GAAP revenue presented.

Adjusted Net Income and Adjusted EPS

	4Q22	3Q22	2Q22	1Q22	4Q21	YTD22	YTD21
GAAP net income attributable to Fiserv	\$ 782	\$ 481	\$ 598	\$ 669	\$ 333	\$ 2,530	\$ 1,334
Adjustments:							
Merger and integration costs ¹	58	54	39	22	382	173	865
Severance costs	75	35	47	52	43	209	81
Amortization of acquisition-related intangible assets ²	426	442	471	475	473	1,814	1,982
Non wholly-owned entity activities ³	28	51	(14)	(56)	11	9	51
Net (gain) loss on sale of businesses and other assets ⁴	(27)	120	—	(147)	—	(54)	—
Tax impact of adjustments ⁵	(123)	(131)	(128)	(94)	(209)	(476)	(685)
Discrete tax items	—	—	—	—	8	—	118
Adjusted net income	<u>\$ 1,219</u>	<u>\$ 1,052</u>	<u>\$ 1,013</u>	<u>\$ 921</u>	<u>\$ 1,041</u>	<u>\$ 4,205</u>	<u>\$ 3,746</u>
GAAP EPS attributable to Fiserv	\$ 1.23	\$ 0.75	\$ 0.92	\$ 1.02	\$ 0.50	\$ 3.91	\$ 1.99
Adjustments - net of income taxes:							
Merger and integration costs ¹	0.07	0.07	0.05	0.03	0.44	0.21	0.99
Severance costs	0.09	0.04	0.06	0.06	0.05	0.25	0.09
Amortization of acquisition-related intangible assets ²	0.53	0.54	0.57	0.57	0.55	2.21	2.27
Non wholly-owned entity activities ³	0.03	0.05	(0.04)	(0.07)	0.01	(0.02)	0.06
Net (gain) loss on sale of businesses and other assets ⁴	(0.03)	0.19	—	(0.21)	—	(0.06)	—
Discrete tax items	—	—	—	—	0.01	—	0.18
Adjusted EPS	<u>\$ 1.91</u>	<u>\$ 1.63</u>	<u>\$ 1.56</u>	<u>\$ 1.40</u>	<u>\$ 1.57</u>	<u>\$ 6.49</u>	<u>\$ 5.58</u>
YTD 2022 GAAP EPS attributable to Fiserv growth	96 %						
YTD 2022 Adjusted EPS growth	16 %						

\$ in millions, except per share amounts, unaudited. Earnings per share is calculated using actual, unrounded amounts. Footnotes relate to adjustments in the fourth quarter and full year 2022. See page 12 for information regarding non-GAAP financial measures.

Adjusted Net Income and Adjusted EPS (cont.)

- ¹ Represents acquisition and related integration costs incurred in connection with various acquisitions. Merger and integration costs in the fourth quarter and full year 2022 primarily include share-based compensation and third-party professional service fees attributable to various acquisitions.
- ² Represents amortization of intangible assets acquired through various acquisitions, including customer relationships, software/technology and trade names. This adjustment does not exclude the amortization of other intangible assets such as contract costs (sales commissions and deferred conversion costs), capitalized and purchased software, financing costs and debt discounts. See additional information on page 25 for an analysis of the company's amortization expense.
- ³ Represents the company's share of amortization of acquisition-related intangible assets, expenses associated with debt refinancing activities at its unconsolidated affiliates and the minority interest share of amortization of acquisition-related intangible assets at its subsidiaries in which the company holds a controlling financial interest. This adjustment for the full year 2022 also includes gains totaling \$201 million related to certain equity investment transactions and other net expense of \$43 million associated with joint venture debt guarantees.
- ⁴ Represents an aggregate net gain on the sale of Fiserv Costa Rica, S.A. and the company's Systems Integration Services operations during the fourth quarter of 2022, and on the sale of the company's Korea operations and certain merchant contracts in conjunction with the mutual termination of one of the company's merchant alliance joint ventures during 2022.
- ⁵ The tax impact of adjustments is calculated using a tax rate of 21% for the full year 2022, which approximates the company's anticipated annual effective tax rate, exclusive of the \$16 million actual tax impacts associated with the net gain on sale of businesses, other assets and certain equity investment transactions during 2022.

Debt to Adjusted EBITDA

	4Q22	3Q22	2Q22	1Q22	4Q21
GAAP net income attributable to Fiserv	\$ 782	\$ 481	\$ 598	\$ 669	\$ 333
GAAP interest, taxes, depreciation and amortization:					
Interest expense and other non-operating income, net	210	203	242	172	135
Income tax provision	169	147	137	98	63
Depreciation and amortization	771	790	809	799	781
EBITDA	<u>\$ 1,932</u>	<u>\$ 1,621</u>	<u>\$ 1,786</u>	<u>\$ 1,738</u>	<u>\$ 1,312</u>
Adjustments:					
Merger and integration costs ¹	58	54	39	22	382
Severance costs	75	35	47	52	43
Non wholly-owned entity activities ²	41	53	(72)	(54)	37
Share-based compensation	49	63	64	51	43
Net (gain) loss on sale of businesses and other assets ³	(27)	120	—	(147)	—
Adjusted EBITDA	<u>\$ 2,128</u>	<u>\$ 1,946</u>	<u>\$ 1,864</u>	<u>\$ 1,662</u>	<u>\$ 1,817</u>
Debt	\$ 21,418	\$ 21,375	\$ 21,515	\$ 21,070	\$ 21,237
Trailing 12-month adjusted EBITDA ⁴	\$ 7,600	\$ 7,289	\$ 7,104	\$ 6,934	\$ 6,743
Debt to trailing 12-month adjusted EBITDA	2.8x	2.9x	3.0x	3.0x	3.1x
Trailing 12-month GAAP net income attributable to Fiserv ⁴	\$ 2,530	\$ 2,081	\$ 2,028	\$ 1,699	\$ 1,334
Debt to trailing 12-month GAAP net income attributable to Fiserv	8.5x	10.3x	10.6x	12.4x	15.9x

\$ in millions, unaudited. Footnotes relate to adjustments in the fourth quarter and full year 2022. See page 12 for information regarding non-GAAP financial measures.

Debt to Adjusted EBITDA (cont.)

- ¹ Represents acquisition and related integration costs incurred in connection with various acquisitions. Merger and integration costs in the fourth quarter and full year 2022 primarily include share-based compensation and third-party professional service fees attributable to various acquisitions.
- ² Represents the company's share of amortization of acquisition-related intangible assets at its unconsolidated affiliates, as well as the minority interest share of amortization of acquisition-related intangible assets at its subsidiaries in which the company holds a controlling financial interest. This adjustment for the full year 2022 also includes gains totaling \$201 million related to certain equity investment transactions.
- ³ Represents an aggregate net gain on the sale of Fiserv Costa Rica, S.A. and the company's Systems Integration Services operations during the fourth quarter of 2022, and on the sale of the company's Korea operations and certain merchant contracts in conjunction with the mutual termination of one of the company's merchant alliance joint ventures during 2022.
- ⁴ Refer to the following table for prior period results required to calculate the trailing 12-month metrics.

	<u>3Q21</u>	<u>2Q21</u>	<u>1Q21</u>
GAAP net income attributable to Fiserv	\$ 428	\$ 269	\$ 304
GAAP interest, taxes, depreciation and amortization:			
Interest expense and other non-operating income, net	158	174	155
Income tax provision	54	228	18
Depreciation and amortization	805	813	797
EBITDA	<u>\$ 1,445</u>	<u>\$ 1,484</u>	<u>\$ 1,274</u>
Adjustments:			
Merger and integration costs	206	148	125
Severance costs	24	4	10
Non wholly-owned entity activities	38	7	14
Share-based compensation	48	51	48
Adjusted EBITDA	<u>\$ 1,761</u>	<u>\$ 1,694</u>	<u>\$ 1,471</u>

Free Cash Flow Conversion

	4Q22	3Q22	2Q22	1Q22	4Q21	YTD22	YTD21
Net cash provided by operating activities	\$ 1,633	\$ 1,180	\$ 990	\$ 815	\$ 1,343	\$ 4,618	\$ 4,034
Capital expenditures	(331)	(430)	(387)	(331)	(346)	(1,479)	(1,160)
Adjustments:							
Distributions paid to noncontrolling interests and redeemable noncontrolling interests	(12)	(8)	(9)	(13)	(21)	(42)	(62)
Distributions from unconsolidated affiliates included in cash flows from investing activities	28	32	17	61	24	138	115
Severance, merger and integration payments	95	82	27	102	298	306	712
Tax payments on adjustments	(20)	(17)	(6)	(21)	(66)	(64)	(161)
Tax payments on gain on sale of assets and investments in unconsolidated affiliates	12	11	26	—	10	49	54
Other	—	(1)	—	(10)	—	(11)	—
Free cash flow	<u>\$ 1,405</u>	<u>\$ 849</u>	<u>\$ 658</u>	<u>\$ 603</u>	<u>\$ 1,242</u>	<u>\$ 3,515</u>	<u>\$ 3,532</u>
Adjusted net income	\$ 1,219	\$ 1,052	\$ 1,013	\$ 921	\$ 1,041	\$ 4,205	\$ 3,746
Free cash flow conversion	115 %	81 %	65 %	65 %	119 %	84 %	94 %
GAAP net income attributable to Fiserv	\$ 782	\$ 481	\$ 598	\$ 669	\$ 333	\$ 2,530	\$ 1,334
Ratio of net cash provided by operating activities to GAAP net income attributable to Fiserv	209 %	245 %	166 %	122 %	403 %	183 %	302 %

\$ in millions, unaudited. Free cash flow conversion is defined as free cash flow divided by adjusted net income.

See page 12 for information regarding non-GAAP financial measures. See pages 20-21 for adjusted net income reconciliation.

Additional Information – Amortization Expense

Total Amortization	4Q22	4Q21	YTD22	YTD21
Acquisition-related intangible assets	\$ 433	\$ 484	\$ 1,849	\$ 2,038
Capitalized software and other intangibles	101	66	359	268
Purchased software	53	60	233	241
Financing costs and debt discounts	10	11	43	52
Sales commissions	27	25	106	97
Deferred conversion costs	18	14	67	51
Total amortization	<u>\$ 642</u>	<u>\$ 660</u>	<u>\$ 2,657</u>	<u>\$ 2,747</u>

\$ in millions, unaudited.

The company adjusts its non-GAAP results to exclude amortization of acquisition-related intangible assets as such amounts are inconsistent in amount and frequency and are significantly impacted by the timing and/or size of acquisitions. Management believes that the adjustment of acquisition-related intangible asset amortization supplements the GAAP information with a measure that can be used to assess the comparability of operating performance. Although the company excludes amortization from acquisition-related intangible assets from its non-GAAP expenses, management believes that it is important for investors to understand that such intangible assets were recorded as part of purchase accounting and contribute to revenue generation. Amortization of intangible assets that relate to past acquisitions will recur in future periods until such intangible assets have been fully amortized. Any future acquisitions may result in the amortization of additional intangible assets.

2023 Performance Outlook – Organic Revenue Growth

	<u>Growth</u>
2023 Revenue	5% - 7%
Output Solutions postage reimbursements	(0.5%)
2023 Adjusted revenue	<u>4.5% - 6.5%</u>
Currency impact ¹	2%
Acquisition adjustments	(0.5%)
Divestiture adjustments ²	1%
2023 Organic revenue ³	<u>7% - 9%</u>

See page 12 for information regarding non-GAAP financial measures.

¹ Currency impact is measured as the increase or decrease in the expected adjusted revenue for the period by applying prior period foreign currency exchange rates to present a constant currency comparison to prior periods.

² Reflects expected revenue adjustments attributable to dispositions.

³ Organic revenue growth is measured as the expected change in adjusted revenue (see pages 18-19) for the period excluding the anticipated impact of foreign currency fluctuations and revenue attributable to acquisitions and dispositions, divided by adjusted revenue from the prior period excluding revenue attributable to dispositions.