UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D. C. 20549
FORM 10-Q
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR $15(\mathrm{~d})$ OF THE SECURITIES EXCHANGE ACT OF 1934.
For the quarterly period ended June 30, 2001
or
[_] TRANSITION REPORT PURSUANT TO SECTION 13 OR $15(\mathrm{~d})$ OF THE SECURITIES EXCHANGE ACT OF 1934. For the transition period from $\qquad$ to $\qquad$
Commission file number 0-14948
-------
FISERV, INC.
$\qquad$
(Exact name of Registrant as specified in its charter)

| WISCONSIN | 39-1506125 |
| :---: | :---: |
| (State or other jurisdiction of incorporation or organization) | (I. R. S. Employer Identification No.) |
| 255 FISERV DRIVE, BROOKFIELD, WI | 53045 |
| (Address of principal executive office) | (Zip Code) |
| (262) 8795000 |  |
| (Registrant's telephone number, i | area code) |

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes (X) No ( )

As of July 16, 2001, there were $124,616,000$ shares of common stock, $\$ .01$ par value, of the Registrant outstanding.

1
PART I. FINANCIAL INFORMATION
ITEM 1. FINANCIAL STATEMENTS

> FISERV, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (In thousands, except per share amounts) (Unaudited)

## <TABLE>

<CAPTION>



| 3,574,946 | $4,334,248$ |
| :---: | :---: |
| 1,254 | 1,254 |
| 463,194 | 455,444 |
| 73,427 | 78,869 |
| 856,285 | 753,531 |
| $(18,175)$ | $(37,026)$ |
| 1,375,985 | 1,252,072 |
| \$4,950,931 | \$5,586,320 |

Shareholders' equity:
Common stock issued, $125,387,700$ shares
Additional paid-in capital
Accumulated other comprehensive income
Accumulated earnings
Treasury stock, at cost, 810,900 and
1,581,900 shares, respectively

Total shareholders' equity
Total
$</$ TABLE>
See notes to consolidated financial statements.
3

FISERV, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS
(Dollars in thousands) (Unaudited)

## <TABLE>

<CAPTION>
2000
------
<S>
Cash flows from operating activities:
Net income

Net income
\$88,184
Adjustments to reconcile net income to net cash provided
by operating activities:
Realized gain from sale of investment
$(2,928)$
Deferred income taxes
4,990
8,209
Depreciation and amortization of property and equipment
34,168
Amortization of intangible assets
22,802
Amortization of internally generated computer software 19,085
------
169,520
Changes in assets and liabilities, net of effects from acquisitions of businesses:
Accounts receivable
2,533
Prepaid expenses and other assets
$(8,826)$
Accounts payable and accrued expenses
$(14,531)$
Deferred revenues
3,114
Accrued income taxes
24,698
Securities processing receivables and payables - net
$(76,494)$
------
Net cash provided by operating activities
100,014
------
Cash flows from investing activities:
Capital expenditures
$(43,563)$
Capitalization of internally generated computer software
$(19,329)$
Payment for acquisitions of businesses, net of cash acquired
$(48,691)$
Investments
235,543

| Six Months EndedJune 30,2001 |  |  |
| :---: | :---: | :---: |
|  |  |  |
| <C> |  | <C> |
|  | \$102,754 |  |
|  | $(3,327)$ |  |
|  | 4,990 |  |
|  | 37,063 |  |
|  | 17,669 |  |
|  | 16,656 |  |
| 175,805 |  |  |
| 11,189 |  |  |
| (616) |  |  |
| $(20,853)$ |  |  |
| $(3,718)$ |  |  |
| 27,466 |  |  |
| $(2,170)$ |  |  |
| 187,103 |  |  |
| $(34,115)$ |  |  |
| $(16,546)$ |  |  |
| $(93,121)$ |  |  |
| 14,184 |  |  |

------


Cash flows from financing activities:
Proceeds from short-term borrowings - net
16,400
$(24,775)$
9,092
$(79,115)$
$(78,398)$
$(20,893)$
98,856
\$77,963
Ending balance
(77, 963
$================================1$
</TABLE>
See notes to consolidated financial statements.

FISERV, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Principles of Consolidation

The consolidated financial statements for the three and six month periods ended June 30, 2001 and 2000 are unaudited. In the opinion of management, all been included. Such adjustments consisted only of normal recurring items. In results are not necessarily indicative or results for a full year. inancial statements and notes are presented as permitted by Form $10-Q$, and do not contain certain information included in the annual financial statements and notes of Fiserv, Inc. and subsidiaries (the "Company")
. Accounting Change and Derivative Instruments
Effective January 1, 2001, the Company adopted Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging

Activities" ("SFAS 133"), as amended, which requires that all derivative
 instrument is a hedge, depending on the nature of the hedge, changes in the fair The adoption of SFAS 133 on January 1, 2001, resulted in a cumulative after-tax reduction to accumulated other comprehensive income included in Shareholders'
3. Business Combinations

During the first six months of 2001, the Company completed four acquisitions accounted for by the purchase method for total cash consideration of issued approximately 220,000 unregistered shares of its common stock in conjunction with one of the acquisitions. The operations of these acquisitions included in the consolidated financial statements from the dates of acquisition. The Company does not anticipate any significant adjustments to the purchase price allocations. Pro forma information for acquisitions is not presented as the impact was not material.
4. Restructuring and Other Charges

In the second quarter of 2001, the Company recorded $\$ 12.3$ million of pre-tax charges consisting of severance and related termination benefits (\$3.8 million), future lease and other contractual obligations ( $\$ 6.2$ million), and disposal and write-down of assets ( $\$ 2.3$ million). These charges relate to management's plan to improve overall business efficiencies by consolidating the Company's securities processing operations and eliminating duplicate operational functions.

Deferred income taxes reflect the net tax effects of (a) temporary differences

| <TABLE> |  |  |
| :---: | :---: | :---: |
| <CAPTION> |  |  |
|  | $\begin{gathered} \text { June } 30, \\ 2001 \end{gathered}$ | $\begin{gathered} \text { December } 31, \\ 2000 \end{gathered}$ |
|  | (In thousands) |  |
| <S> | <C> | <C> |
| Purchased incomplete software technology | \$40,745 | \$43,051 |
| Accrued expenses not currently deductible | 37,479 | 27,380 |
| Deferred revenues | 14,515 | 15,494 |
| Internally generated capitalized software | $(35,236)$ | $(35,306)$ |
| Excess of tax over book depreciation and amortization | $(22,845)$ | $(20,480)$ |
| Unrealized gains on investments | $(53,789)$ | $(53,722)$ |
| Other | $(18,172)$ | $(11,409)$ |
| Total | $(\$ 37,303)$ | (\$34,992) |

</TABLE>
6. Supplemental Cash Flow Information
<TABLE>
<CAPTION>

|  | Six Months Ended June 30, |  |
| :---: | :---: | :---: |
|  | 2001 | 2000 |
|  | (In thousands) |  |
| <S> | <C> | <C> |
| Interest paid | \$10,956 | \$15,130 |
| Income taxes paid | 36,039 | 29,402 |
| Liabilities assumed in acquisitions of businesses | 11,100 | 397,313 |

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS
OF OPERATIONS
Results of Operations
The following table sets forth, for the periods indicated, the relative percentage which certain items in the Company's consolidated statements of income bear to revenues.

<TABLE>
<CAPTION
<CAPTION>

80.5
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Operating income
19.5
\(===============================\)
</TABLE>

## Revenues

Revenues increased 13.5\% from $\$ 416.4$ million in the second quarter of 2000 to $\$ 472.6$ million in the current second quarter, and $14.0 \%$ from $\$ 812.8$ million in the first six months of 2000 to $\$ 926.6$ million in the comparable current period. Revenue growth was primarily derived from sales to new clients, cross-sales to existing clients, price increases and revenues from acquired businesses. Revenue growth was positively impacted by strong growth of $\$ 128.8$ million for the first six months of 2001 compared to 2000 in the Financial institution outsourcing, systems and services segment which is the Company's main operating segment. Revenue growth was negatively impacted by the Securities processing and trust services segment, primarily due to significantly lower transaction volumes from overall weakness in the United States retail financial markets in 2001. Revenues for the Securities processing and trust services segment declined $\$ 28.5$ million for the first six months of 2001 compared to 2000 , excluding a $\$ 12.0$ million termination fee received from a broker-dealer customer acquired by a third party in the second quarter of 2001. Revenues from acquired businesses approximated $55 \%$ of total revenue growth in the first six months of 2001.

## Cost of Revenues

Cost of revenues increased $14.0 \%$ from $\$ 337.0$ million in the second quarter of 2000 to $\$ 384.3$ million in the current second quarter, and $14.8 \%$ from $\$ 654.5$ million in the first six months of 2000 to $\$ 751.6$ million in the first six months of 2001 . The make up of cost of revenues has been affected by business acquisitions and changes in the mix of the Company's business. In the second quarter of 2001, the Company recorded charges of $\$ 12.3$ million, as explained in Footnote 4 above.

## Amortization of Intangible Assets

Amortization of intangible assets decreased from $\$ 15.6$ million in the second quarter of 2000 to $\$ 8.9$ million in the current second quarter, and from $\$ 22.8$ million in the first six months of 2000 to $\$ 17.7$ million in the first six months of 2001. The decrease in amortization in 2001 compared to prior periods was due primarily to an impairment charge recorded in 2000.

Operating Income
Operating income increased $11.3 \%$ from $\$ 79.4$ million in the second quarter of 2000 to $\$ 88.4$ million in the current second quarter, and increased $10.5 \%$ from $\$ 158.3$ million in the first six months of 2000 to $\$ 175.0$ million in the first six months of 2001.

Realized Gain from Sale of Investment
During the first six months of 2001 and 2000 , the Company recorded a pre-tax realized gain from sale of investment of $\$ 3.3 \mathrm{million}$ and $\$ 2.9 \mathrm{million}$, respectively.

## Income Tax Provision

The effective income tax rate was 40\% in 2001 and 41\% in 2000. The effective income tax rate is expected to remain at $40 \%$ for the remainder of the current year.

Net Income
Net income for the second quarter increased $15.5 \%$ from $\$ 45.0$ million in 2000 to $\$ 52.0$ million in 2001. Net income for the first six months increased $16.5 \%$ from $\$ 88.2$ million in 2000 to $\$ 102.8$ million in 2001 . Net income per share-diluted (excluding realized gains from sale of investment) for the second quarter was $\$ .40$ in 2001 compared to $\$ .34$ in 2000 . Net income per share-diluted (excluding realized gains from sale of investment) for the first six months of 2001 was $\$ .79$ compared to $\$ .68$ in the comparable 2000 period.

Business Segment Information
The Company is a leading independent provider of financial data processing systems and related information management services and products to financial institutions and other financial intermediaries. The Company's operations have been classified into three business segments: Financial institution outsourcing, systems and services; Securities processing and trust services; and All other and corporate. Summarized financial information by business segment is as follows:
<TABLE>
<CAPTION>


Revenues in the Financial institution outsourcing, systems and services business segment increased from $\$ 313.1$ million in the second quarter of 2000 to $\$ 374.6$ million in the current second quarter, and increased from $\$ 606.2$ million in the first six months of 2000 to $\$ 735.0$ million in the comparable current period. Operating income in the Financial institution outsourcing, systems and services business segment increased from $\$ 60.5$ million in the second quarter of 2000 to $\$ 78.5$ million in the current second quarter and increased from $\$ 109.9$ million in the first six months of 2000 to $\$ 158.1$ million in the first six months of 2001. Operating margin improvement in the first six months of 2001 when compared to 2000 was primarily due to continued revenue growth, operational efficiencies and increased operating leverage of existing operations.

Revenues in the Securities processing and trust services business segment decreased from $\$ 87.7$ million in the second quarter of 2000 to $\$ 81.6$ million in the current second quarter, and decreased from $\$ 174.2$ million in the first six months of 2000 to $\$ 157.6$ million in the comparable current period. The revenue decrease in 2001 was primarily related to significantly lower transaction volumes in the Securities processing and trust services segment due to overall weakness in the United States retail financial markets, partially offset by a termination fee of $\$ 12.0$ million received from a broker-dealer customer acquired by a third party in the second quarter of 2001. Operating income in this business segment decreased from $\$ 20.4$ million in the second quarter of 2000 to $\$ 12.1$ million in the current second quarter, and decreased from $\$ 50.4$ million in the first six months of 2000 to $\$ 20.5$ million in the first six months of 2001 . In the second quarter of 2001, the segment recorded charges of $\$ 12.3$ million, as explained in Footnote 4 above. Operating margins were lower in 2001 when compared to 2000 due primarily to significantly reduced transaction volumes for securities processing services.

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Liquidity and Capital Resources
The following table summarizes the Company's primary sources (uses) of funds from operating activities for the six months ended June 30, 2001 and 2000:
<TABLE>
<CAPTION>
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<S>
Net cash provided by operating activities before changes
in securities processing receivables and payables

## </TABLE>

Long-term obligations amounted to $\$ 310.2$ million at June 30,2001 and included $\$ 216.4$ million advanced under an aggregate of $\$ 572$ million in revolving credit facilities. The Company has used a significant portion of its cash flow from operations for acquisitions and capital expenditures with any remainder used to reduce long-term debt. The Company believes that its cash flow from operations together with other available sources of funds will be adequate to meet its funding requirements. In the event that the Company makes significant future acquisitions, however, it may raise funds through additional borrowings or issuances of securities.

Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995 Except for the historical information contained herein, the matters discussed in this Form 10-Q are forward-looking statements that involve risks and uncertainties, including but not limited to economic, competitive, governmental and technological factors affecting the Company's operations, markets, services and related products, prices and other factors discussed in the Company's prior filings with the Securities and Exchange Commission. Although the Company believes that the assumptions underlying the forward-looking statements contained herein are reasonable, any of the assumptions could be inaccurate. Therefore, there can be no assurance that the forward-looking statements included in this Form 10-Q will prove to be accurate. In light of the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by the Company or any other person that the objectives and plans of the Company will be achieved.

## 8

PART II. OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K.
(a) Exhibits No exhibits are filed as part of this Quarterly Report on Form 10-Q.
(b) Reports on Form 8-K No reports on Form 8-K were filed during the quarter ended June 30, 2001.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## Fiserv, Inc.

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(Registrant)

Date July 23, 2001
by /s/ Kenneth R. Jensen
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