UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D. C. 20549

FORM 10-Q

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended September 30, 2000

or

[_] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934. For the transition period from to

Commission file number 0-14948

53045

(Zip Code)

FISERV, INC.

(Exact name of Registrant as specified in its charter)

| WISCONSIN | 39-1506125 |
|--|---|
| (State or other jurisdiction of incorporation or organization) | (I. R. S. Employer Identification No.) |

255 FISERV DRIVE, BROOKFIELD, WI

(Address of principal executive office)

(262) 879 5000

(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes (X) No ()

As of October 12, 2000, there were 123,712,000 shares of common stock, \$.01 par value, of the Registrant outstanding.

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PART I. FINANCIAL INFORMATION ITEM I. FINANCIAL STATEMENTS

> FISERV, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (In thousands, except per share amounts) (Unaudited)

<TABLE> <CAPTION>

| COAFTION/ | Septer | nths Ended mber 30, 1999 | Sej | Months Ended ptember 30, 1999 |
|---|-----------|--------------------------------|-------------|-------------------------------------|
| <s></s> | <c></c> | <c></c> | <c></c> | <c></c> |
| Revenues | \$406,189 | \$352 , 663 | \$1,219,025 | \$1,033,044 |
| Cost of revenues: | | | | |
| Salaries, commissions and payroll related costs | 198,617 | 171,174 | 586,218 | 494,339 |
| Data processing expenses, rentals | 190,017 | 1/1/1/1 | 500,210 | 494,339 |
| and telecommunication costs | 27.405 | 27,346 | 83,974 | 84.870 |
| Other operating expenses | 74,290 | • | 227,888 | , |
| Depreciation and amortization of | | •••• | , | , |
| property and equipment | 18,249 | 16,132 | 52,417 | 45,791 |
| Amortization of intangible assets | | 5,359 | 31,159 | |
| Amortization of internally generated | | | | |
| computer software-net | 1,048 | 1,069 | 804 | 5,109 |
| Total cost of revenues | 327,966 | 288,094 | 982,460 | 845,338 |
| Operating income | 78,223 | 64,569 | 236,565 | 187,706 |
| Interest expense - net | (5,295) | (4,913) | (17,101) | (13,213) |
| Realized gain from sale of investment | 2,907 | 0 | 5,835 | 0 |
| Income before income taxes | 75,835 | 59,656 | 225,299 | 174,493 |

| Income tax provision | 31,093 | | 24,459 | | 92 , 373 | | 71 , 542 |
|---|--------------|------|--------|----|-----------------|----|-----------------|
| Net income | \$ 44,742 | \$ 3 | 35,197 | \$ | 132,926 | \$ | 102,951 |
| Net income per share: Basic | 0.36 | | 0.29 | Ş | 1.08 | Ş | 0.83 |
| Diluted | \$ 0.35 | | 0.28 | Ş | 1.05 | \$ | 0.81 |
| Shares used in computing net income per share Basic | 23,434 | 12 | 23,226 | | 123,016 | | 123,318 |
| Diluted | 27,045 | | 25,974 | | 126,330 | | 127,052 |

</TABLE>

See notes to consolidated financial statements.

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FISERV, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (Dollars in thousands)

<TABLE> <CAPTION>

| CAP110N2 | September 30, 2000 | 1999 |
|--|-----------------------|------------------|
| | (Unaudited) | |
| <\$> | <c></c> | <c></c> |
| ASSETS | | |
| Cash and cash equivalents | \$ 93,927 | \$ 80,554 |
| Accounts receivable - net | 263,924 | 235,350 |
| Securities processing receivables | 2,804,710 | 2,196,068 |
| Prepaid expenses and other assets | 92,949 | 89 , 378 |
| Trust account investments | 1,361,012 | 1,298,120 |
| Other investments | 329,160 | 335 , 573 |
| Property and equipment-net | 207,877 | 195,333 |
| Internally generated computer software - net | 89,488 | 90,292 |
| Intangible assets - net | 857,955 | 787,042 |
| Total | \$6,101,002 | \$5,307,710 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| Accounts payable | \$ 79,093 | \$ 66,400 |
| Securities processing payables | 2,388,260 | 1,764,382 |
| Short-term borrowings | 181,600 | 234,350 |
| Accrued expenses | 183,219 | 176,443 |
| Accrued income taxes | 10,332 | 12,736 |
| Deferred revenues | 129,605 | 131,476 |
| Trust account deposits | 1,373,175 | 1,298,120 |
| Deferred income taxes | 58,940 | 59 , 963 |
| Long-term debt | 466,223 | 472,824 |
| Total liabilities | 4,870,447 | 4,216,694 |
| Shareholders' equity: | | |
| Common stock issued, 125,387,700 shares | 1,254 | 1,254 |
| Additional paid-in capital | 454,136 | 458,550 |
| Accumulated other comprehensive income | 105,360 | 125,026 |
| Accumulated earnings | 709,436 | 576,510 |
| Treasury stock, at cost, 1,688,200 and | | |
| 2,804,400 shares, respectively | (39,631) | (70,324) |
| Total shareholders' equity | 1,230,555 | 1,091,016 |
| Total | | \$5,307,710 |
| | | |

</TABLE>

See notes to consolidated financial statements.

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FISERV, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (Dollars in thousands) (Unaudited)

| NORF I TONY | Septemb 2000 | nths Ended ber 30, 1999 |
|--|-------------------|---|
| <s></s> | | |
| Cash flows from operating activities: | | |
| Net income Adjustments to reconcile net income to net cash provided by operating activities: | \$ 132,926 | \$ 102 , 951 |
| Deferred income taxes | 10,588 | 7,132 |
| Depreciation and amortization of property and equipment | 52,417 | 45,791 |
| Amortization of intangible assets | 31,159 | 14,732 26,221 |
| Amortization of internally generated computer software | 26,537 | 26,221 |
| | | 196 , 827 |
| Changes in assets and liabilities, net of effects from acquisitions of businesses: | | |
| Accounts receivable | | 20,141 |
| Prepaid expenses and other assets | (2,063) 9,876 | 7,809 |
| Accounts payable and accrued expenses | 9,876 | 7,809 6,043 (6,304) |
| Deferred revenues | (2,159) 16 597 | (0,001) |
| Accrued income taxes | 10,007 | 5,675 (54,873) |
| Securities processing receivables and payables - net | 15,236 | |
| Net cash provided by operating activities | 271,705 | 175,318 |
| Cash flows from investing activities: | | |
| Capital expenditures | (58,266) | (52,663) |
| Capitalization of internally generated computer software | (25,733) | (21,112) (200,428) |
| Payment for acquisitions of businesses, net of cash acquired | (88,440) | (200,428) |
| Investments | 283,999 | (287,503) |
| Net cash provided by (used in) investing activities | | (561,706) |
| Cash flows from financing activities: | | |
| Proceeds from (repayments of) short-term obligations - net | (52,750) | 30,662 |
| Proceeds from (repayments of) long-term obligations - net | (7,629) | 113,153 |
| Purchases of treasury stock | (9,884) | (20,103) |
| Issuance of common stock | 17,161 | 5,601 |
| Trust account deposits | (316,790) | 30,662 113,153 (20,103) 5,601 261,420 |
| Net cash provided by (used in) financing activities | (369,892) | 390 , 733 |
| Change in cash and cash equivalents | | |
| Beginning balance | 80,554 | 4,345 71,558 |
| Ending balance | \$ 93,927 | \$75 , 903 |
| | | |

See notes to consolidated financial statements.

</TABLE>

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FISERV, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Principles of Consolidation

The consolidated financial statements for the three and nine month periods ended September 30, 2000 and 1999 are unaudited. In the opinion of management, all adjustments necessary for a fair presentation of such financial statements have been included. Such adjustments consisted only of normal recurring items. Certain amounts reported in 1999 have been reclassified to conform to the 2000 presentation. Interim results are not necessarily indicative of results for a full year. The financial statements and notes are presented as permitted by Form 10-Q, and do not contain certain information included in the annual financial statements and notes of Fiserv, Inc. and subsidiaries ("the Company").

2. Shares used in computing Net Income per Share

| <table></table> |
|---------------------|
| <caption></caption> |

| COAFTION/ | Three Mon Septem 2000 | ths Ended ber 30, 1999 | Nine Mont Septemb 2000 | |
|-----------------------------------|-----------------------------|------------------------------|------------------------------|---------|
| <\$> | <c></c> | <c></c> | <c></c> | <c></c> |
| Weighted average number of common | | (In tho | usands) | |
| shares outstanding-basic | 123,434 | 123,226 | 123,016 | 123,318 |
| Common stock equivalents | 3,611 | 2,748 | 3,314 | 3,734 |

| Weighted average number of common and | | | | |
|--|---------|---------|---------|---------|
| common equivalent shares outstanding-diluted | 127,045 | 125,974 | 126,330 | 127,052 |

| common equivalent shares outstanding-dilute |
|---|
|---|

125**,**974

</TABLE>

Basic income per share is computed using the weighted average number of common shares outstanding during the periods. Diluted income per share is computed using the weighted average number of common and dilutive common equivalent shares outstanding during the periods. Common equivalent shares consist of stock options and are computed using the treasury stock method.

3. Accounting for Income Taxes

Deferred income taxes reflect the net tax effects of (a) temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes, and (b) operating and tax credit carryforwards. Significant components of the Company's net deferred tax liability consisted of the following:

| | September 30, 2000 | December 31, 1999 |
|---|-----------------------|----------------------|
| | (in tho | ousands) |
| Unrealized gain on investments | \$ 74,684 | \$ 87,162 |
| Internally generated capitalized software | 36,690 | 36,858 |
| Excess of tax over book depreciation and | | |
| amortization | 16,775 | 13,438 |
| Other | 15,153 | 9,268 |
| Purchased incomplete software technology | (44,204) | (47,663) |
| Accrued expenses not currently deductible | (28,173) | (25,407) |
| Deferred revenues | (11,985) | (13,693) |
| Total | \$ 58,940 | \$ 59,963 |

4. Supplemental Cash Flow Information

| | Nine Months Ended September 30, | | |
|--|------------------------------------|-----------------|--|
| | 2000 (in thousa | | |
| Interest paid | \$ 20,941 | \$ 16,630 | |
| Income taxes paid | 66 , 255 | 55 , 627 | |
| Liabilities assumed in acquisitions of businesses | 401,520 | 250,391 | |
| | | | |

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Results of Operations The following table sets forth, for the periods indicated, the relative percentage which certain items in the Company's consolidated statements of income bear to revenues.

<TABLE> <CAPTION>

| | Three Months Ended September 30, | | Nine Month Septemb | |
|-----------------------------------|-------------------------------------|------------|-----------------------|---------|
| | 2000 | 1999 | 2000 | 1999 |
| | | | | |
| | | (Percent c | f Revenues) | |
| Revenues | 100.0% | 100.0% | 100.0% | |
| 100.0% | | | | |
| | | | | |
| | | | | |
| <\$> | <c></c> | <c></c> | <c></c> | <c></c> |
| Salaries and related costs | 48.9 | 48.5 | 48.1 | 47.9 |
| Data processing costs | 6.7 | 7.8 | 6.9 | 8.2 |
| Other operating expenses | 18.3 | 19.0 | 18.7 | 19.4 |
| Depreciation and amortization | 4.5 | 4.6 | 4.3 | 4.4 |
| Amortization of intangible assets | 2.0 | 1.5 | 2.5 | 1.4 |
| Amortization of software-net | 0.3 | 0.3 | 0.1 | 0.5 |
| | | | | |
| Total cost of revenues | 80.7 | 81.7 | 80.6 | 81.8 |
| | | | | |

19.4

</TABLE>

Revenues

Revenues increased 15.2% from \$352.7 million in the third quarter of 1999 to \$406.2 million in the current third quarter and 18.0% from \$1,033.0 million in the first nine months of 1999 to \$1,219.0 million in the comparable current period. Revenue growth was derived from sales to new clients, cross-sales to existing clients, growth in transaction volume experienced by existing clients, price increases and revenues from acquired businesses. Revenues from acquired businesses approximated 45% of total revenue growth in the first nine months of 2000.

Cost of Revenues

Cost of revenues increased 13.8% from \$288.1 million in the third quarter of 1999 to \$328.0 million in the current third quarter, and 16.2% from \$845.3 million in the first nine months of 1999 to \$982.5 million in the first nine months of 2000. The make up of cost of revenues has been affected by business acquisitions, changes in the mix of the Company's business and operational efficiencies.

Operating Income

Operating income increased 21.1% from \$64.6 million in the third quarter of 1999 to \$78.2 million in the current third quarter, and increased 26.0% from \$187.7 million in the first nine months of 1999 to \$236.6 million in the first nine months of 2000. As a percentage of revenues, operating margins were higher during both the third quarter and first nine months of 2000 when compared to the prior year periods due primarily to increased transaction volume and increased operating leverage of existing operations.

Realized Gain from Sale of Investment

During the first nine months of 2000, the Company sold 200,000 shares of Knight Trading Group, Inc. resulting in a realized gain of \$5.8 million. As of September 30, 2000, the Company owns 3,204,930 shares of Knight Trading Group, Inc.

Income Tax Provision Income taxes were computed at 41% in both 2000 and 1999. The 41% rate is expected to apply throughout the current year.

Net Income

Net income for the third quarter increased 27.1% from \$35.2 million in 1999 to \$44.7 million in 2000. Net income for the first nine months increased 29.1% from \$103.0 million in 1999 to \$132.9 million in 2000. Net income per share-diluted for the third quarter was \$0.34 in 2000, before recognizing a \$0.01 per share realized gain from sale of investment, compared to \$0.28 in 1999. Net income per share-diluted for the first nine months of 2000 was \$1.02, before recognizing a \$0.03 per share realized gain from sale of investment, compared to \$0.28 in 1999. Net income per share-diluted for the first nine months of 2000 was \$1.02, before recognizing a \$0.03 per share realized gain from sale of investment, compared to \$0.81 in the comparable 1999 period.

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Business Segment Information

The Company is a leading independent provider of financial data processing systems and related information management services and products to financial institutions and other financial intermediaries. The Company's operations have been classified into three business segments: Financial institution outsourcing, systems and services; Securities processing and trust services and "All other and corporate". Summarized financial information by business segment is as follows:

<TABLE> <CAPTION>

| CAPITON> | Three Mont Septemb 2000 | | Nine Months September 2000 | |
|--|-------------------------------|--------------------|----------------------------------|---------------------|
| | | | | |
| <s></s> | <c></c> | <c></c> | <c></c> | <c></c> |
| Revenues: | | | | |
| Financial institution outsourcing, systems | | | | |
| and services | \$307,135 | \$270 , 264 | \$ 913,315 | \$ 793 , 073 |
| Securities processing and trust services | 82,672 | 66,428 | 256,846 | 193,558 |
| All other and corporate | 16,382 | 15,971 | 48,864 | 46,413 |
| | | | | |
| | | | | |
| Total | \$406,189 | \$352 , 663 | \$1,219,025 | \$1,033,044 |
| | | | | |
| | | | | |
| Operating income: | | | | |
| Financial institution outsourcing, systems | | | | |
| and services | \$ 56,893 | \$ 48,203 | \$ 166,748 | \$ 137,618 |

| Securities processing and trust services | 22,383 | 16,980 | 72,779 | 52,980 |
|--|-----------|-----------|------------|------------|
| All other and corporate | (1,053) | (614) | (2,962) | (2,892) |
| Total | \$ 78,223 | \$ 64,569 | \$ 236,565 | \$ 187,706 |

</TABLE>

Revenues in the financial institution outsourcing, systems and services business segment increased from \$270.3 million in the third quarter of 1999 to \$307.1 million in the current third quarter, and increased from \$793.1 million in the first nine months of 1999 to \$913.3 million in the comparable current period. Operating income in the financial institution outsourcing, systems and services business segment increased from \$48.2 million in the third quarter of 1999 to \$56.9 million in the current third quarter, and increased from \$137.6 million in the first nine months of 1999 to \$166.7 million in the first nine months of 2000.

Revenues in the securities processing and trust services business segment increased from \$66.4 million in the third quarter of 1999 to \$82.7 million in the current third quarter, and increased from \$193.6 million in the first nine months of 1999 to \$256.8 million in the comparable current period. Year-to-date revenue growth was derived from sales to new clients, increased transaction volumes from existing clients and the acquisitions of JWGenesis Clearing Corporation in June 1999 and Resources Trust Company in May 2000. Operating income in this business segment increased from \$17.0 million in the third quarter of 1999 to \$22.4 million in the current third quarter, and increased from \$53.0 million in the first nine months of 1999 to \$72.8 million in the first nine months of 2000.

The following table summarizes the Company's primary sources (uses) of funds during the nine months ended September 30, 2000 and 1999:

<TABLE> <CAPTION>

| | 2000 | 1999 | |
|--|--------------------|------------|--|
| | (In thousands) | | |
| <s></s> | <c></c> | <c></c> | |
| Cash provided by operating activities before changes | | | |
| in securities processing receivables and payables - net | \$256,469 | \$ 230,191 | |
| Securities processing receivables and payables - net | 15,236 | (54,873) | |
| | | | |
| Cash provided by operating activities | 271,705 | 175,318 | |
| Proceeds from (repayments of) short-term obligations-net | (52,750) | 30,662 | |
| Proceeds from (repayments of) long-term obligations-net | (7,629) | 113,153 | |
| Increase in investments | (32,791) | (26,083) | |
| | | | |
| Total | \$178 , 535 | \$ 293,050 | |
| | | | |

</TABLE>

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Long-term obligations amounted to \$466.2 million at September 30, 2000 and included \$369.2 million advanced under an aggregate of \$575.0 million in revolving credit facilities. The Company has used a significant portion of its cash flow from operations for acquisitions and capital expenditures with any remainder used to reduce long-term debt. The Company believes that its cash flow from operations together with other available sources of funds will be adequate to meet its funding requirements. In the event that the Company makes significant future acquisitions, however, it may raise funds through additional borrowings or issuances of securities.

Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995 Except for the historical information contained herein, the matters discussed in this Form 10-Q are forward-looking statements that involve risks and uncertainties, including but not limited to economic, competitive, governmental and technological factors affecting the Company's operations, markets, services and related products, prices and other factors discussed in the Company's prior filings with the Securities and Exchange Commission. Although the Company believes that the assumptions underlying the forward-looking statements contained herein are reasonable, any of the assumptions could be inaccurate. Therefore, there can be no assurance that the forward-looking statements included in this Form 10-Q will prove to be accurate. In light of the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by the Company or any other person that the objectives and plans of the Company will be achieved.

Liquidity and Capital Resources

PART II. OTHER INFORMATION

(a) Exhibits The exhibits listed in the accompanying exhibit index are filed as part of this Quarterly Report on Form 10-Q.

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(b) Reports on Form 8-K No reports on Form 8-K were filed during the quarter ended September 30, 2000.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Fiserv, Inc. (Registrant)

Date October 23, 2000

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FISERV, INC.

EXHIBIT INDEX TO QUARTERLY REPORT ON FORM 10-Q For the Quarterly Period ended September 30, 2000

- (11) Statement regarding computation of per share earnings (included in Part 1, page 5).
- (27) Financial data schedule.

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