UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 10-Q
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR $15(\mathrm{~d})$ OF THE SECURITIES EXCHANGE ACT OF 1934.
For the quarterly period ended March 31, 2000
or
[_] TRANSITION REPORT PURSUANT TO SECTION 13 OR $15(\mathrm{~d})$ OF THE SECURITIES EXCHANGE ACT OF 1934.
For the transition period from $\qquad$ to $\qquad$
Commission file number 0-14948

FISERV, INC.
-------------
(Exact name of Registrant as specified in its charter)

| WISCONSIN | 39-1506125 |
| :---: | :---: |
| (State or other jurisdiction of incorporation or organization) | (I.R.S. Employer Identification No.) |
| 255 FISERV DRIVE, BROOKFIELD, WI | 53045 |
| (Address of principal executive offices) | (Zip Code) |
| (262) 8795000 |  |
| (Registrant's telephone number, in | uding area code) |

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes (X) No ( )

As of April 14, 2000, there were $122,830,000$ shares of common stock, $\$ .01$ par value, of the Registrant outstanding.

1
PART I. FINANCIAL INFORMATION
ITEM I. FINANCIAL STATEMENTS
FISERV, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME
(In thousands, except per share amounts) (Unaudited)

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{2}{|l|}{Three Months Ended March 31,} \\
\hline & 2000 & 1999 \\
\hline <S> & <C> & <C> \\
\hline Revenues & \$396,402 & \$337,129 \\
\hline Cost of revenues: & & \\
\hline Salaries, commissions and payroll related costs & 189,572 & 159,546 \\
\hline Data processing expenses, rentals and telecommunication costs & 28,112 & 30,620 \\
\hline Other operating expenses & 75,227 & 63,973 \\
\hline Depreciation and amortization of property and equipment & 16,749 & 14,768 \\
\hline Amortization of intangible assets & 7,176 & 4,548 \\
\hline Amortization of internally generated computer software-net & 612 & 3,051 \\
\hline Total cost of revenues & 317,448 & 276,506 \\
\hline Operating income & 78,954 & 60,623 \\
\hline Interest expense - net & 5,806 & 3,985 \\
\hline Income before income taxes & 73,148 & 56,638 \\
\hline Income tax provision & 29,991 & 23,222 \\
\hline Net income & \$ 43,157 & \$ 33,416 \\
\hline
\end{tabular}

Net income per share:
Basic
Diluted

Shares used in computing net income per share:
Basic

Diluted
</TABLE>
See notes to consolidated financial statements.

2

FISERV, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(Dollars in thousands)

<TABLE>
<CAPTION>
<S>
ASSETS
Cash and cash equivalents
Accounts receivable - net
Securities processing receivables
Prepaid expenses and other assets
Trust account investments
Other investments
Property and equipment-net
Internally generated computer software-net
Intangible assets-net

Total

LIABILITIES AND SHAREHOLDERS' EQUITY
Accounts payable
Securities processing payables
Short-term borrowings
Accrued expenses
Accrued income taxes
Deferred revenues
Trust account deposits
Deferred income taxes
Long-term debt
Total liabilities

Shareholders' equity:
Common stock issued, 125,387,700 and
125,387,700 shares, respectively
Additional paid-in capital
Accumulated other comprehensive income
Accumulated earnings
Treasury stock, at cost, 2,594,300 and
2,804,400 shares, respectively
Total shareholders' equity
Total
</TABLE>
See notes to consolidated financial statements.

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FISERV, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS
(Dollars in thousands)
(Unaudited)

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|}
\hline \[
\begin{gathered}
\text { March 31, } \\
2000
\end{gathered}
\] & \[
\begin{gathered}
\text { December } 31, \\
1999
\end{gathered}
\] \\
\hline \multicolumn{2}{|l|}{(Unaudited)} \\
\hline <C> & <C> \\
\hline \$ 74,655 & \$ 80,554 \\
\hline 244,991 & 235,350 \\
\hline 3,131,694 & 2,196,068 \\
\hline 94,136 & 89,378 \\
\hline 1,286,458 & 1,298,120 \\
\hline 349,577 & 335,573 \\
\hline 203,863 & 195,333 \\
\hline 74,651 & 75,263 \\
\hline 798,900 & 802,071 \\
\hline \$6,258,925 & \$5,307, 710 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|}
\hline \$ 68,680 & \$ 66,400 \\
\hline 2,476,735 & 1,764,382 \\
\hline 449,025 & 234,350 \\
\hline 151,917 & 176,443 \\
\hline 17,036 & 12,736 \\
\hline 139,912 & 131,476 \\
\hline 1,285,232 & 1,298,120 \\
\hline 85,006 & 59,963 \\
\hline 434,376 & 472,824 \\
\hline 5,107,919 & 4,216,694 \\
\hline 1,254 & 1,254 \\
\hline 459,306 & 458,550 \\
\hline 135,474 & 125,026 \\
\hline 619,667 & 576,510 \\
\hline \((64,695)\) & \((70,324)\) \\
\hline 1,151,006 & 1,091,016 \\
\hline \$6,258,925 & \$5,307,710 \\
\hline
\end{tabular}
\begin{tabular}{lr}
122,622 \\
\(=============================\) \\
125,543 & 123,880 \\
\(=============================\)
\end{tabular}
\begin{tabular}{lrr}
\(\$ 0.35\) & \(\$\) & 0.27 \\
\(============================\) \\
\(\$ ~\) & 0.34 & \(\$ 0.26\) \\
\(==============================\)
\end{tabular}


FISERV, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
1. Principles of Consolidation

The consolidated financial statements for the three month periods ended March 31, 2000 and 1999 are unaudited. In the opinion of management, all adjustments necessary for a fair presentation of such financial statements have been included. Such adjustments consisted only of normal recurring items. Interim results are not necessarily indicative of results for a full year. The financial statements and notes are presented as permitted by Form 10-Q, and do not contain certain information included in the annual financial statements and notes of Fiserv, Inc. and subsidiaries (the Company).
2. Shares Used in Computing Net Income per Share
<TABLE>
<CAPTION>
Three Months Ended
March 31,
\(2000 \quad 1999\)
<C> (In thousands) \(<C>\) 122,622
Weighted average number of common shares outstanding - basic
123,230
Assumed conversion of common shares issuable
under stock option plan
4,650
------
Weighted average number of common and common equivalent
shares outstanding - diluted
125,543
127,880
</TABLE>
Basic net income per share is computed using the weighted average number of common shares outstanding during the periods. Diluted net income per share is computed using the weighted average number of common and dilutive common equivalent shares outstanding during the periods. Common equivalent shares consist of stock options and are computed using the treasury stock method.
3. Accounting for Income Taxes

Deferred income taxes reflect the net tax effects of (a) temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes, and (b) operating and tax credit carryforwards. Significant components of the Company's net deferred tax liability consisted of the following:
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline & \multicolumn{2}{|r|}{\[
\begin{aligned}
& \text { March 31, } \\
& 2000
\end{aligned}
\]} & \multicolumn{2}{|l|}{\[
\begin{gathered}
\text { December } 31, \\
1999
\end{gathered}
\]} \\
\hline & \multicolumn{4}{|c|}{(In thousands)} \\
\hline <S> & <C> & & <C> & \\
\hline Unrealized gains on investments & \$ & 94,601 & \$ & 87,162 \\
\hline Internally generated capitalized software & & 31,342 & & 30,858 \\
\hline \multicolumn{4}{|l|}{Excess of tax over book depreciation and} & 19,438 \\
\hline Other & & 23,854 & & 9,268 \\
\hline Purchased incomplete software technology & & \((46,510)\) & & \((47,663)\) \\
\hline Accrued expenses not currently deductible & & \((25,046)\) & & \((25,407)\) \\
\hline Deferred revenues & & \((14,307)\) & & \((13,693)\) \\
\hline Total & \$ & 85,006 & \$ & 59,963 \\
\hline
\end{tabular}
</TABLE>
4. Supplemental Cash Flow Information

Three Months Ended
March 31,
2000
1999
(In thousands)
\begin{tabular}{lrr} 
Interest paid & \(\$ 5,663\) & \(\$, 968\) \\
Income taxes paid & 5,959 & 12,344 \\
\begin{tabular}{l} 
Liabilities assumed in acquisitions \\
of businesses
\end{tabular} & 1,549 & 1,455
\end{tabular}

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Results of Operations
The following table sets forth, for the periods indicated, the relative percentage which certain items in the Company's consolidated statements of income bear to revenues and the percentage change in these items.
<TABLE>
<CAPTION>
Percentage

\section*{Increase \\ (Decrease)}
\(\qquad\)

\section*{<S>}

Revenues
17.6

Salaries and related costs
18.8

Data processing costs
-8. 2
Other operating expenses
17.6

Depreciation and amortization
13.4

Amortization of intangible assets
N/A
Amortization of software-net
N/A
------
Total cost of revenues
14.8
------
Operating income
30.2
\(============\)
</TABLE>
Revenues
Revenues increased \(17.6 \%\) from \(\$ 337.1\) million in the first quarter of 1999 to \(\$ 396.4\) million in the current first quarter. Revenue growth was derived from sales to new clients, cross-sales to existing clients, growth in transaction volume experienced by existing clients, price increases and revenues from acquired businesses. Revenues from acquired businesses approximated 45\% of total revenue growth in the first quarter of 2000.

Cost of Revenues
Cost of revenues increased \(14.8 \%\) from \(\$ 276.5\) million in the first quarter of 1999 to \(\$ 317.4\) million in the current first quarter. The make up of cost of revenues has been affected by business acquisitions and changes in the mix of the Company's business.

Operating Income
Operating income increased \(30.2 \%\) from \(\$ 60.6\) million in the first quarter of 1999
to \(\$ 79.0\) million in the current first quarter. The Company's operating margin increased from 18.0\% in the first quarter of 1999 to 19.9\% in the first quarter of 2000. The increase in operating margin was driven primarily by strong operating results in the Company's securities processing and trust services business segment.

Income Tax Provision
The effective income tax rate was \(41 \%\) in both years and the effective income tax rate is expected to remain at \(41 \%\) for the remainder of the current year.

Net Income
Net income for the first quarter increased \(29.2 \%\) from \(\$ 33.4\) million in 1999 to \(\$ 43.2\) million in 2000. Net income per share-diluted increased \(\$ 0.08\) from \(\$ 0.26\)
in the first quarter of 1999 to \(\$ 0.34\) in the first quarter of 2000 .

Business Segment Information
The Company is a leading independent provider of data processing systems and related information management services and products to financial institutions and other financial intermediaries. The Company's operations have been classified into three business segments: Financial institution outsourcing, systems and services; Securities processing and trust services; and "All other and corporate." Summarized financial information by business segment is as follows:
<TABLE>
<CAPTION>
Three Months Ended
March 31,
2000 -----------------------------1999
(In thousands)
<S>
<C> <C>
Revenues:
Financial institution outsourcing, systems and services
\begin{tabular}{|c|c|}
\hline \$293,088 & \$260,386 \\
\hline 86,447 & 61,262 \\
\hline 16,867 & 15,481 \\
\hline \$396,402 & \$337, 129 \\
\hline
\end{tabular}

Operating income:
Financial institution outsourcing, systems
and services
Securities processing and trust services
All other and corporate
Total
\begin{tabular}{|c|c|c|c|}
\hline \$ & 49,336 & & \$44,271 \\
\hline & 29,947 & & 17,376 \\
\hline & (329) & & \((1,024)\) \\
\hline \$ & 78,954 & & 60,623 \\
\hline
\end{tabular}
</TABLE>
Revenues in the financial institution outsourcing, systems and services business segment increased from \(\$ 260.4\) million in the first quarter of 1999 to \(\$ 293.1\) million in the current first quarter. Operating income in the financial institution outsourcing, systems and services business segment increased from \(\$ 44.3\) million in the first quarter of 1999 to \(\$ 49.3\) million in the current first quarter, while operating margins were consistent in the first quarter of 1999 and 2000 .

Revenues in the securities processing and trust services business segment increased from \(\$ 61.3\) million in the first quarter of 1999 to \(\$ 86.4\) million in the current first quarter. Revenue growth was primarily derived from increased transaction volumes from existing clients and from JW Genesis Clearing Corporation, which was acquired in June of 1999. Overall growth in transaction volumes in the securities processing and trust services business segment during the first quarter of 2000 reflected the high level of trading volumes in the United States financial markets. Operating income in this business segment increased from \(\$ 17.4\) million in the first quarter of 1999 to \(\$ 29.9\) million in the current first quarter. The increases in operating income and margin were the result of strong transaction-based revenues and the associated economies of scale.

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Liquidity and Capital Resources
The following table summarizes the Company's primary sources (uses) of funds for the three months ended March 31:
<TABLE>
<CAPTION>
<S>
Cash provided by operating activities before changes
in securities processing receivables and payables - net
Securities processing receivables and payables - net
Cash (used in) provided by operating activities
Increase in short-term borrowings
Repayments of long-term borrowings
Decrease (increase) in investments
\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{2}{|r|}{2000} & \multicolumn{2}{|l|}{1999} \\
\hline \multicolumn{4}{|c|}{(In thousands)} \\
\hline \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} \\
\hline & \$ 74,113 & \$ & 87,873 \\
\hline & \((223,273)\) & & \((43,097)\) \\
\hline & \((149,160)\) & & 44,776 \\
\hline & 214,671 & & 100,450 \\
\hline & \((39,463)\) & & \((33,990)\) \\
\hline & 2,918 & & \((57,063)\) \\
\hline \$ & 28,966 & \$ & 54,173 \\
\hline
\end{tabular}
</TABLE>
The increase in securities processing receivables and payables-net of \(\$ 223.3\)
million in the first quarter of 2000 was funded primarily by the increase in short-term borrowings of \(\$ 214.7\) million. Long-term obligations amounted to \(\$ 434.4\) million at March 31, 2000 and included \(\$ 290.6\) million advanced under an aggregate of \(\$ 500.0\) million in revolving credit facilities.

The Company has used a significant portion of its cash flow from operations for acquisitions and capital expenditures with any remainder used to reduce long-term debt. The Company believes that its cash flow from operations together with other available sources of funds will be adequate to meet its funding requirements. In the event that the Company makes significant future acquisitions, however, it may raise funds through additional borrowings or issuances of securities.

Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995 Except for the historical information contained herein, the matters discussed in this Form 10-Q are forward-looking statements that involve risks and uncertainties, including but not limited to economic, competitive, governmental and technological factors affecting the Company's operations, markets, services and related products, prices and other factors discussed in the Company's prior filings with the Securities and Exchange Commission. Although the Company believes that the assumptions underlying the forward-looking statements contained herein are reasonable, any of the assumptions could be inaccurate. Therefore, there can be no assurance that the forward-looking statements included in this Form 10-Q will prove to be accurate. In light of the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by the Company or any other person that the objectives and plans of the Company will be achieved.

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PART II. OTHER INFORMATION

Item 4. Submission of Matters to a Vote of Security Holders.

At the Company's Annual Meeting of Shareholders held on March 30, 2000, the Company's Shareholders approved the following matters:
\begin{tabular}{cc} 
For & Withheld \\
--------------
\end{tabular}
1. ELECTION OF THREE DIRECTORS TO SERVE FOR A THREE-YEAR TERM EXPIRING IN 2003:
\begin{tabular}{lll} 
George D. Dalton & \(109,843,403\) & 903,255 \\
Daniel P. Kearney & \(109,781,049\) & 965,609 \\
L. William Seidman & \(110,088,801\) & 657,857
\end{tabular}

The other directors of the Company whose terms in office continued after the 2000 Annual Meeting of Shareholders are as follows: terms expiring at the 2001 Annual Meeting - Kenneth R. Jensen and Thekla R. Shackelford; and terms expiring at the 2002 Annual Meeting - Donald F. Dillon, Gerald J. Levy and Leslie M. Muma.

\section*{<TABLE>}
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline For & Against & Abstain \\
\hline <C> & <C> & \\
\hline
\end{tabular}
<S>
\(73,859,625\)
\(19,660,822\)
453,737
. APPROVAL OF AN AMENDMENT TO THE FISERV, INC. STOCK OPTION PLAN
<C>
<C>
Non-Vote

91,617,007
3. APPROVAL OF THE FISERV, INC. EMPLOYEE STOCK PURCHASE PLAN
\(1,967,182\)
389,995
16,772,474
4. REAPPOINTMENT OF DELOITTE \& TOUCHE LLP

AS INDEPENDENT AUDITORS FOR 2000
\(110,476,815\)
132,488
137,355
0
</TABLE>
Item 6. Exhibits and Reports on Form 8-K.
(a) Exhibits

The exhibits listed in the accompanying exhibit index are filed as part of this Quarterly Report on Form 10-Q.
(b) Reports on Form 8-K

No reports on Form $8-K$ were filed during the quarter ended March 31,
2000.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.
Fiserv, Inc.
-------------------------------------------1
(Registrant)
by IS/ Kenneth R. Jensen
KENNETH R. JENSEN
Senior Executive Vice President, Chief
Financial Officer, Treasurer and
Assistant Secretary
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FISERV, INC.
EXHIBIT INDEX TO QUARTERLY REPORT ON FORM 10-Q For the Quarterly Period ended March 31, 2000
(4) First Amendment to the Rights Agreement, dated December 1, 1999, appointing EquiServe as successor Rights Agent [Incorporated by reference to Exhibit 4.3 to the Company's Form S-8 Registration Statement (Registration No. 333-34310)]
(10) Fiserv, Inc. Stock Option Plan, as amended [Incorporated by reference to Exhibit 4.1 to the Company's Form S-8 Registration Statement (Registration No. 333-34310)]
(11) Statement regarding computation of per share earnings (included in Part 1, page 5).
(27) Financial data schedule.
<ARTICLE> 5
<MULTIPLIER> 1,000

| <S> | <C> |  |
| :---: | :---: | :---: |
| <PERIOD-TYPE> | 3-MOS |  |
| <FISCAL-YEAR-END> |  | DEC-31-2000 |
| <PERIOD-START> |  | JAN-01-2000 |
| <PERIOD-END> |  | MAR-31-2000 |
| <CASH> |  | 74,655 |
| <SECURITIES> |  | 1,636,035 |
| <RECEIVABLES> |  | 244,941 |
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| <INVENTORY> |  | 0 |
| <CURRENT-ASSETS> |  | 4,831,934 |
| <PP\&E> |  | 203,863 |
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| <TOTAL-ASSETS> |  | 6,258,925 |
| <CURRENT-LIABILITIES> |  | 4,700,715 |
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| <PREFERRED> |  | 0 |
| <COMMON> |  | 1,254 |
| <OTHER-SE> |  | 1,149,752 |
| <TOTAL-LIABILITY-AND-EQUITY> |  | 6,258,925 |
| <SALES> |  | 0 |
| <TOTAL-REVENUES> |  | 396,402 |
| <CGS> |  | 0 |
| <TOTAL-COSTS> |  | 309,660 |
| <OTHER-EXPENSES> |  | 7,788 |
| <LOSS-PROVISION> |  | 0 |
| <INTEREST-EXPENSE> |  | 5,806 |
| <INCOME-PRETAX> |  | 73,148 |
| <INCOME-TAX> |  | 29,991 |
| <INCOME-CONTINUING> |  | 43,157 |
| <DISCONTINUED> |  | 0 |
| <EXTRAORDINARY> |  | 0 |
| <CHANGES> |  | 0 |
| <NET-INCOME> |  | 43,157 |
| <EPS-BASIC> |  | 0.35 |
| <EPS-DILUTED> |  | 0.34 |

</TABLE>

