SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D. C. 20549

FORM 10-Q

Quarterly Report Under Section 13 or 15(d) of the Securities Exchange Act of 1934 $\,$

For Quarter Ended September 30, 1997 Commission file number 0-14948

FISERV, INC.

| (Exact | name | of | Registrant | as | specified | in | its | charter) |
|--------|------|----|------------|----|-----------|----|-----|----------|

| WISCONSIN | 39-1506125 |
|---------------------------------|---------------------|
| | |
| (State or other jurisdiction of | (I. R. S. Employer |
| incorporation or organization) | Identification No.) |

255 FISERV DRIVE, BROOKFIELD, WI. 53045 (Address of principal executive office) (Zip Code)

Registrant's telephone number, including area code: (414) 879 5000

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes (X) No ()

At September 30, 1997, 52,426,181 shares of common stock of the Registrant were outstanding.

Exhibit Index appears at page 9.

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<TABLE>

PART I. FINANCIAL INFORMATION

FISERV, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME

for the Three and Nine-Month Periods Ended September 30,1997 and 1996

<CAPTION>

| <caption></caption> | | | | | | | | |
|--|-------------------------------------|---------|------|-------------|------------------------------------|------------|------|---------|
| | Three Months Ended September 30, | | | | Nine Months Ended September 30, | | | |
| | | 1997 | | 1996 | | 1997 1996 | | |
| | | (In th | ousa | ands except | : pe | er share a | noui | nts) |
| <s></s> | <(| | | C> | | | | |
| Revenues | \$ | 238,255 | \$ | 215,332 | \$ | 704,960 | \$ | 647,907 |
| Cost of revenues: | | | | | | | | |
| Salaries, commissions and payroll | | | | | | | | |
| related costs | | 109,351 | | 98,296 | | 328,513 | | 291,509 |
| Data processing expenses, rentals | | | | | | | | |
| and telecommunication costs | | 25,134 | | 22,575 | | 74,339 | | 74,725 |
| Other operating expenses | | 46,619 | | 41,156 | | 135,067 | | 119,655 |
| Depreciation and amortization of | | | | | | | | |
| property and equipment | | 12,264 | | 11,177 | | 36,014 | | 32,648 |
| Amortization of intangible assets | | | | 5,315 | | | | 16,076 |
| Capitalization of internally generated | | | | | | | | |
| computer software-net | | (553) | | (285) | | (2.038) | | (1.768) |
| | - | | | | | | | |
| Total cost of revenues | | | | 178,234 | | | | |
| Operating income | | | | 37,098 | | | | |
| Interest expense - net | | | | 4,294 | | | | |
| Interest expense net | | | | 4,294 | | | | |
| Income before income taxes | | | | 32,804 | | | | |
| Income tax provision | | | | 13,335 | | | | |
| 111COME Cax provision | _ | 10,114 | | | | 40,295 | | 40,737 |
| Net income | \$ | | | 19,469 | | | | |
| | = | | ==== | | | | | |
| Net income per common and | | | | | | | | |
| common equivalent share | \$ | 0.43 | \$ | 0.37 | \$ | 1.25 | \$ | 1.14 |
| | | | | | | | | |

53**,**265

52,016

See notes to consolidated financial statements.

</TABLE>

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FISERV, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

| ASSETS (In thousands) Acsounts receivable \$ 72,236 \$ 101,282 Accounts receivable 169,036 160,747 Securities processing receivables 1,062,610 729,354 Prepaid expenses and other assets 70,318 64,410 Trust account investments 97,659 970,553 Other investments 164,955 72,952 Deferred income taxes 31,284 34,114 Property and equipment-net 146,558 148,413 Internally generated computer software-net 73,339 70,487 Identifiable intangible assets relating 52,679 54,548 Goodwill-net 286,970 292,089 Total \$3,103,644 \$2,698,979 LIABILITIES AND STOCKHOLDERS' EQUITY \$41,943 \$ 43,486 Accrued expenses 95,308 80,866 Accrued income taxes 95,308 80,866 Accrued income taxes 11,215 9,808 Deferred revenues 56,353 46,089 Trust account deposits 972,680 970,553 Long-term debt 221,301 272,864 Total liabilities 224,48,547 2,093,081 Stockholders' equity: 306,611 352,916 Common | | 1997 | December 31, 1996 |
|---|---|--|---|
| Cash and cash equivalents \$ 72,236 \$ 101,282 Accounts receivable 169,036 160,747 Securities processing receivables 1,062,610 729,354 Prepaid expenses and other assets 973,659 970,553 Other investments 973,659 970,553 Other investments 146,558 148,413 Property and equipment-net 146,558 148,413 Internally generated computer software-net 73,339 70,487 Identifiable intangible assets relating 52,679 54,548 Goodwill-net 286,970 292,089 Total 996,547 636,215 Short-term borrowings 23,200 33,200 Accrued income taxes 996,547 636,215 Short-term borrowings 997,368 80,666 Accrued income taxes 972,680 970,553 Long-term debt 972,680 970,553 </td <td></td> <td>(In tho</td> <td>usands)</td> | | (In tho | usands) |
| LIABILITIES AND STOCKHOLDERS' EQUITY Accounts payable | Cash and cash equivalents Accounts receivable Securities processing receivables Prepaid expenses and other assets Trust account investments Other investments Deferred income taxes Property and equipment-net Internally generated computer software-net Identifiable intangible assets relating to acquisitions, etcnet | 169,036 1,062,610 70,318 973,659 164,955 31,284 146,558 73,339 52,679 286,970 | 160,747 729,354 64,410 970,553 72,952 34,144 148,413 70,487 54,548 292,089 |
| Accounts payable | Total | | |
| Total liabilities 2,418,547 2,093,081 Stockholders' equity: | Accounts payable Securities processing payables Short-term borrowings Accrued expenses Accrued income taxes Deferred revenues Trust account deposits | 996,547 23,200 95,308 11,215 56,353 972,680 221,301 | 636,215 33,200 80,866 9,808 46,089 970,553 272,864 |
| Common stock outstanding, 52,426,000 and 51,032,000 shares, respectively 524 510 Additional paid-in capital 366,011 352,916 Unrealized gain on investments 18,506 18,621 Accumulated earnings 300,056 233,851 Total 685,097 605,898 Total \$3,103,644 \$2,698,979 | Total liabilities | | |
| Total \$3,103,644 \$2,698,979 | Common stock outstanding, 52,426,000 and 51,032,000 shares, respectively Additional paid-in capital Unrealized gain on investments | 366,011 18,506 | 352,916 18,621 |
| Total\$3,103,644 \$2,698,979 | Total stockholders' equity | | |
| | Total | \$3,103,644 | \$2,698,979 |

See notes to consolidated financial statements.

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<TABLE>

FISERV, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS for the Nine-Month Periods Ended September 30, 1997 and 1996

| <caption></caption> | Septem | ths Ended ber 30, 1996 |
|---|--------------------------------------|------------------------------|
| | • | ousands) |
| <\$> | <c></c> | <c></c> |
| Cash flows from operating activities: Net income Adjustments to reconcile income to net cash provided by operating activities: | \$ 66,616 | . , |
| Deferred income taxes Depreciation and amortization of property and equipment Amortization of intangible assets Capitalization of internally generated computer software-net | 2,465 36,014 10,627 (2,038) | 32,648 |
| Cash provided (used) by changes in assets and liabilities, net of effects from acquisitions of businesses: | 113,684 | 112,072 |
| Accounts receivable Prepaid expenses and other assets | 3,793 (2,486) | |

| Accounts payable and accrued expenses Deferred revenue Income taxes payable Securities processing receivables and payables-net | 7,453 7,462 513 27,075 | 1,907 |
|--|---|--|
| Cash provided by operating activities | 157,494 | 116,177 |
| Cash flows from investing activities: Capital expenditures Investments and other assets Payment for acquisition of businesses Trust account investments | (29,712) (80,627) (22,106) (3,226) | (27,682) 23,397 (7,860) |
| Net cash provided (used) by investing activities | (135,671) | 8,319 |
| Cash flows from financing activities: Increase (decrease) in short-term obligations-net Increase (decrease) in long-term obligations-net Issuance of common stock Trust account deposits | (10,000) (51,588) 8,592 2,127 | (700) (92,459) 4,834 (24,701) |
| Net cash provided (used) by financing activities | | (113,026) |
| Change in cash Beginning balance | (29,046) 101,282 | 11,470 |
| Ending balance | \$ 72 , 236 | \$ 88,026 |

</TABLE>

See notes to consolidated financial statements.

4 FISERV, INC. AND SUBSIDIARIES NOTES TO FINANCIAL STATEMENTS

1. Principles of Consolidation

The consolidated balance sheet as of September 30, 1997 and the related consolidated statements of income and cash flows for the three and nine-month periods ended September 30, 1997 and 1996 are unaudited. In the opinion of management, all adjustments necessary for a fair presentation of such financial statements have been included. Such adjustments consisted only of normal recurring items. Interim results are not necessarily indicative of results for a full year. The financial statements and notes are presented as permitted by Form 10-Q, and do not contain certain information included in the annual financial statements and notes of Fiserv, Inc. and subsidiaries (the Company).

2. Acquisitions

The Company completed the acquisition of BHC Financial, Inc. (BHC) on May 30, 1997. The Company acquired all of the outstanding common stock of BHC in exchange for 5,683,769 shares of Common Stock of the Company. The transaction is being accounted for as a pooling of interests and accordingly, the accompanying financial statements include the accounts of BHC for all periods presented. The following summary compares results of operations for 1997 to results as originally presented for 1996.

| | Three Months Ended September 30, 1997 1996 | | | | 30, 1996 |
|---|--|---------------------|----------|-----------------------------|-------------|
| | | | | er share amo | |
| Revenues | 238,255 | 196,5 | 85 | 704,960 | 587,759 |
| Income before taxes | | | | 112,909 | |
| | 23,188 | 15,7 | 29 | 66,616 | 45,598 |
| Net Income per share | 0.43 | 0. | 34 | 1.25 | 0.99 |
| Shares used in computing net income per share | 54,061 | 46,2 | :65 | 53,265 | 46,094 |
| 3. Shares Used in Computing Net Inco | | Three Mon Septem | ıber 30, | Nine Mont Septem 1997 | ber 30, |
| | | | (In ti | housands) | |
| Weighted average number of commo shares outstanding Shares issuable upon exercise of reduced by the number of shares | options which | 52,400 | 50,911 | 51,859 | 50,687 |
| could have been purchased with t proceeds of such exercise | | 1,661 | 1,068 | 1,406 | 1,329 |
| Shares used . | | 54,061 | 51,979 | 53,265 | 52,016 |

Income per common and common equivalent share is computed using the weighted average number of common and dilutive common equivalent shares outstanding during the periods, after restatement for shares issued in the acquisition of BHC Financial, Inc. accounted for as a pooling of interests.

4. Accounting for Income Taxes Deferred income taxes reflect the net tax effects of (a) temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes, and (b) operating and tax credit carryforwards. Significant components of the Company's net deferred tax asset as of September 30, 1997 and December 31, 1996 are as follows:

| | September 30, 1997 | |
|---|-----------------------|-----------|
| | | usands) |
| Allowance for doubtful accounts | \$ 1,677 | \$ 1,529 |
| Accrued expenses not currently deductible . | 12,060 | 7,574 |
| Deferred revenue | 8,072 | 9,815 |
| Other | 916 | 77 |
| Net operating loss and credit carryforwards | 3,382 | 3,871 |
| Purchased incomplete software technology | 58,041 | 61,500 |
| Deferred costs | (4,524) | (4,963) |
| Internally generated capitalized software . | (30,069) | (28,900) |
| Excess of tax over book depreciation and | | |
| amortization | (5,412) | (3,419) |
| Unrealized gain on investments | | (12,940) |
| Total deferred income taxes | \$ 31,284 | \$ 34,144 |
| | | |

5. Supplemental Cash Flow Information

| 5. Supprementar cubit riow information | | |
|--|-------------------|-------------------|
| | | nths Ended |
| | Septer | nber 30, |
| | 1997 | 1996 |
| | | |
| | (In the | ousands) |
| Income taxes paid | \$42 , 950 | \$32 , 337 |
| Interest paid | 11,119 | 14,960 |
| Liabilities assumed in acquisitions of | | |
| businesses | 8,639 | 1,236 |

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Results of Operations

The following table sets forth, for the periods indicated, the relative percentage which certain items in the Company's consolidated statements of income bear to revenues. This data has been restated for all periods commencing prior to April 1, 1997 to give effect to the acquisition of BHC Financial, Inc. (BHC), accounted for as a pooling of interests.

| | Septem 1997 | nths Ended ber 30, 1996 | Septem 1997 | | |
|---|--------------------------------|-------------------------------|--------------------------------|--------------------------------|--|
| | (Percent of Revenues) | | | | |
| Revenues | 100.00% | 100.00% | 100.00% | 100.00% | |
| Salaries and related costs Data processing costs Other operating expenses Depreciation and amortization Amortization of intangible assets Capitalization of software-net | 10.55 19.57 5.15 1.44 | | 10.55 19.16 5.11 1.51 | 11.53 18.47 5.04 2.48 | |
| Total cost of revenues | 82.38 | 82.77 | 82.64 | 82.24 | |
| Operating income | | 17.23 | | | |
| | 6 | | | | |

Revenues

Revenues increased 10.6% from \$215.3 million in the third quarter of 1996 to \$238.3 million in the current third quarter and 8.8% from \$647.9 million in the first nine months of 1996 to \$705.0 million in the comparable current period. Approximately 30% of the year to date growth resulted from the inclusion of revenues from the date of purchase of acquired companies and approximately 70% from increases in revenue from the addition of new clients, growth in the transaction volume experienced by existing clients and price increases. The Company provides item processing services in the Canadian market through a joint venture with Canadian Imperial Bank of Commerce, the revenues from which are

recorded on a fee basis. If the gross revenues from this activity were recognized, the Company's revenues for the three months ended September 30, 1997 would have increased by approximately \$59 million or 27%. Revenues for the first nine months of 1997 would have increased by \$151 million or 23%.

Cost of Revenues

Cost of revenues increased 10.1% from \$178.2 million in the third quarter of 1996 to \$196.3 million in the current third quarter, and 9.3% from \$532.8 million in the first nine months of 1996 to \$582.5 million in the first nine months of 1997. The increase in cost of revenues for the nine months was disproportionate to the increase in revenues due to approximately \$3.6 million of severance payments in connection with restructuring of the item processing contract with Chase Manhattan Bank and merger related expenses of \$3.7 million associated with the acquisition of BHC. Amortization of intangible assets decreased due to reduced amortization of intangible assets recorded in the acquisition Technology, Inc.

Operating Income

- -----

Operating income increased 13.2% from \$37.1 million in the third quarter of 1996 to \$42.0 million in the current third quarter, and increased 6.4% from \$115.1 million in the first nine months of 1996 to \$122.4 million in the first nine months of 1997. As a percentage of revenues, operating margins were lower during the first nine months of 1997 when compared to the comparable prior year period. This decrease resulted primarily from charges related to one-time merger expenses and reduced impact of termination fees.

Interest Expense - Net

As a result of substantial debt reductions and slightly lower effective rates, interest expense decreased \$1.6 million in the third quarter of 1997 and \$5.5 million for the first nine months of 1997 when compared to amounts incurred for the comparable 1996 periods.

Income Tax Provision

- -----

Income taxes were computed at 41% in both 1997 and 1996. The 41% rate is expected to apply throughout the current year.

Net Income

Net income for the third quarter increased 19% from \$19.5 million in 1996 to \$23.2 million in 1997. Net income for the first nine months, which was reduced by \$3.1 million for acquisition costs of BHC, increased 12% from \$59.3 million in 1996 to \$66.6 million in 1997. Net income per share for the third quarter was \$.43 in 1997 compared to \$.37 in 1996. Net income per share for the first nine months, after merger related expenses of \$.06, increased \$.11 from \$1.14 in 1996 to \$1.25 in 1997. Net income per share increased \$.09 and \$.26, respectively, in the third quarter and first nine months of 1997 after the charges associated with the acquisition of BHC, when compared with net income per share as originally presented for the comparable 1996 periods. The increase in net income per share over 1996 as originally presented was consistent with management's expectations.

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Liquidity and Capital Resources

The following table summarizes the Company's primary sources of funds for the nine months ended September 30, 1997 and 1996:

| | 1997 | 1996 |
|---------------------------------------|----------|----------|
| | | |
| | (in the | ousands) |
| Cash provided by operating activities | 157,494 | 116,177 |
| Issuance of common stock-net | 8,592 | 4,834 |
| Decrease (increase) in investments | (81,726) | 19,160 |
| Increase (decrease) in net borrowings | (61,588) | (93,159) |
| | | |
| TOTAL | \$22,772 | \$47,012 |
| | | |

Long-term obligations amounted to \$221.3 million at September 30, 1997. The majority of this debt comprises \$112.8 million of senior notes due 1998 to 2001 and \$82.0 million advanced under a \$225 million unsecured line of credit and commercial paper facility expiring May 17, 2000. A facility fee of .1% to .2% per annum is required on the entire bank line regardless of usage.

The Company has historically applied a significant portion of its cash flow from operating activities and proceeds of its common stock offerings and long-term borrowings to acquisitions. The Company believes that its cash flow from operating activities together with other available sources of funds will be adequate to meet its funding requirements. However, in the event that the Company makes significant future acquisitions, it may raise funds through additional borrowings or issuance of securities. (a) Exhibits Index to exhibits

- (11) Statement regarding computation of per share earnings (included on page 6, Part 1).
- (b) Reports on Form 8-K None

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Fiserv, Inc. (Registrant)

Date October 21, 1997

by /S/ EDWARD P. ALBERTS

EDWARD P. ALBERTS Senior Vice President, Finance and Controller

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<TABLE> <S> <C>

<ARTICLE>

5

<LEGEND> This schedule contains summary financial information extracted from the September 1997 10-Q and is qualified in its entirety by reference to such information. </LEGEND> <MULTIPLIER> 1000

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|---|-------------|
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